TISCO Financial Group Public Company Limited and its subsidiary companies
Report and interim financial statements
30 September 2017

## Independent Auditor's Report on Review of Interim Financial Information

To the Shareholders of TISCO Financial Group Public Company Limited

I have reviewed the accompanying consolidated statements of financial position of TISCO Financial Group Public Company Limited and its subsidiaries as at 30 September 2017, the related consolidated statements of comprehensive income for the three-month and nine-month period ended 30 September 2017, the related consolidated statements of changes in equity, and cash flows for the nine-month period then ended as well as the condensed notes to the consolidated financial statements. I have also reviewed the separate financial information of TISCO Financial Group Public Company Limited for the same periods. Management is responsible for the preparation and presentation of this interim financial information in accordance with Thai Accounting Standard 34 Interim Financial Reporting. My responsibility is to express a conclusion on this interim financial information based on my review.

## Scope of Review

I conducted my review in accordance with Thai Standard on Review Engagements 2410, Review of Interim Financial Information Performed by the Independent Auditor of the Entity. A review of interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with Thai Standards on Auditing and consequently does not enable me to obtain assurance that I would become aware of all significant matters that might be identified in an audit. Accordingly, I do not express an audit opinion.

## Conclusion

Based on my review, nothing has come to my attention that causes me to believe that the accompanying interim financial information is not prepared, in all material respects, in accordance with Thai Accounting Standard 34 Interim Financial Reporting.


Somjai Khunapasut
Certified Public Accountant (Thailand) No. 4499
EY Office Limited
Bangkok: 9 November 2017

TISCO Financial Group Public Company Limited and its subsidiaries
Statement of financial position

## As at 30 September 2017

(Unit: Thousand Baht)

|  | Note | Consolidated financial statements |  | Separate financial statements |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 30 September 2017 | 31 December 2016 | 30 September 2017 | 31 December 2016 |
|  |  | (Unaudited but reviewed) | (Audited) | (Unaudited but reviewed) | (Audited) |
| Assets |  |  |  |  |  |
| Cash |  | 1,270,180 | 1,149,005 | 70 | 70 |
| Interbank and money market items - net |  | 46,796,060 | 38,067,417 | 801,090 | 533,562 |
| Investments - net | 3.3, 3.7 | 7,695,324 | 7,188,845 | 841,249 | 781,885 |
| Investment in subsidiaries and joint venture - net | 3.4 | 541,366 | 442,750 | 20,069,104 | 19,469,082 |
| Loans to customers and accrued interest receivables 3.5, 3.7 |  |  |  |  |  |
| Loans to customers |  | 234,636,825 | 245,114,243 | 3,810,000 | 1,803,100 |
| Accrued interest receivables |  | 540,741 | 520,704 | - |  |
| Total loans to customers and accrued interest receivables |  | 235,177,566 | 245,634,947 | 3,810,000 | 1,803,100 |
| Less: Deferred revenue |  | $(19,598,337)$ | $(20,180,240)$ | - | - |
| Less: Allowance for doubtful accounts | 3.6 | $(9,354,238)$ | $(7,973,890)$ | - | - |
| Less: Allowance for loss on debt restructuring | 3.6 | $(9,148)$ |  | - |  |
| Loans to customers and accrued interest receivables - net |  | 206,215,843 | 217,471,069 | 3,810,000 | 1,803,100 |
| Properties foreclosed - net |  | 20,205 | 7,366 | - | - |
| Investment properties |  | 32,157 | 32,157 | 818,934 | 778,245 |
| Premises and equipment - net |  | 2,625,628 | 2,652,515 | 866,284 | 922,233 |
| Intangible assets - net |  | 496,732 | 567,053 | 156,887 | 196,303 |
| Deferred tax assets |  | 587,099 | 513,602 | 125,600 | 147,654 |
| Securities and derivatives business receivables - net |  | 2,438,519 | 1,373,757 | - | - |
| Dividend receivable from subsidiaries |  | - | - | - | 2,762,188 |
| Other assets | 3.8 | 1,987,055 | 1,806,862 | 210,462 | 141,969 |
| Total assets |  | 270,706,168 | 271,272,398 | 27,699,680 | 27,536,291 |

The accompanying notes are an integral part of the financial statements.

TISCO Financial Group Public Company Limited and its subsidiaries
Statement of financial position (continued)

## As at 30 September 2017

(Unit: Thousand Baht)

| Note | Consolidated financial statements |  | Separate financial statements |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 30 September 2017 | 31 December 2016 | 30 September 2017 | 31 December 2016 |
|  | (Unaudited but reviewed) | (Audited) | (Unaudited but reviewed) | (Audited) |

## Liabilities and equity

## Liabilities

| Deposits | 3.9 | 154,965,284 | 155,067,524 | - | - |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Interbank and money market items - net |  | 3,825,102 | 5,196,603 |  | - |
| Liabilities payable on demand |  | 295,002 | 180,242 | - | - |
| Derivatives liabilities | 3.2 | 31,169 | 34,118 | - | - |
| Debts issued and borrowings | 3.10 | 67,556,119 | 70,328,919 | 8,275,000 | 5,930,000 |
| Provision for long-term employee benefits |  | 725,960 | 576,114 | 173,240 | 124,230 |
| Deferred tax liabilities |  | 11,421 | 2,581 | - | - |
| Securities and derivatives business payables - net |  | 2,523,433 | 1,510,870 | - | - |
| Accrued interest payable |  | 862,896 | 753,021 | 17,991 | 18,574 |
| Income tax payable |  | 358,812 | 565,781 | - | 37,001 |
| Other liabilities | 3.11 | 6,395,249 | 5,731,082 | 1,527,060 | 1,190,304 |
| Total liabilities |  | 237,550,447 | 239,946,855 | 9,993,291 | 7,300,109 |

The accompanying notes are an integral part of the financial statements.

TISCO Financial Group Public Company Limited and its subsidiaries

## Statement of financial position (continued)

## As at 30 September 2017

(Unit: Thousand Baht)

Note $\frac{c c c}{\text { Consolidated financial statements }} \frac{}{30 \text { September 2017 }} \frac{31 \text { December 2016 financial statements }}{\text { (Anaudited but }} \frac{30 \text { September 20.7 }}{\text { (Audited) }} \frac{31 \text { December 2016 }}{\text { (Unaudited but }} \frac{3}{\text { (Audited) }}$| reviewed) |
| :---: |

## Equity

Share capita

Registered

## 33,858 preference shares of Baht 10 each

$800,669,437$ ordinary shares of Baht 10 each

Issued and paid-up

## 9,859 preference shares of Baht 10 each

(31 December 2016: 10,758 preference shares of Baht 10 each)
$800,645,624$ ordinary shares of Baht 10 each
(31 December 2016: 800,644,724 ordinary shares of Baht 10 each)

| 339 | 339 | 339 | 339 |
| ---: | ---: | ---: | ---: |
| $8,006,694$ | $8,006,694$ | $8,006,694$ | $8,006,694$ |
| $8,007,033$ |  |  |  |



Share premium
Share premium on preference shares Share premium on ordinary shares

Other components of equity
Retained earnings
Appropriated-statutory reserve
Unappropriated
Equity attributable to owners of the Company
Non-controlling interests of the subsidiaries
Total equity

Total liabilities and equity

| $1,018,408$ | 1,018,408 | 87 $7,031,436$ | $\begin{array}{r} 95 \\ 7,031,428 \end{array}$ |
| :---: | :---: | :---: | :---: |
| 1,018,408 | 1,018,408 | 7,031,523 | 7,031,523 |
| 1,593,853 | 1,447,136 | 204,680 | 104,978 |
| 801.000 | 801,000 | 801,000 | 801,000 |
| 21,620,396 | 19,951,807 | 1,662,631 | 4,292,126 |
| 33,040,212 | 31,224,906 | 17,706,389 | 20,236,182 |
| 115,509 | 100,637 | - | - |
| 33,155,721 | 31,325,543 | 17,706,389 | 20,236,182 |


$\underline{270,706,168}=\underline{271,272,398}=$| $27,699,680$ |
| :--- |

The accompanying notes are an integral part of the financial statements.


Mrs. Oranuch ApisaksiriAul
(Chairperson of the Executive Board)

 tISCO Financial Group Public Company Limited


Mr. Suthas Ruangmanarnongkol
(Group Chief Executive)

## TISCO Financial Group Public Company Limited and its subsidiaries

Statement of comprehensive income
For the three-month period ended 30 September 2017


The accompanying notes are an integral part of the financial statements.

## TISCO Financial Group Public Company Limited and its subsidiaries

Statement of comprehensive income (continued)
For the three-month period ended 30 September 2017

Other comprehensive income
(Unit: Thousand Baht, except earnings per share expressed in Baht)

Other comprehensive income to be reclassified
to profit or loss in subsequent periods
Gains on valuation in available-for-sale investments

|  | 58,449 | 41,786 | 47,842 | 56,306 |
| :---: | :---: | :---: | :---: | :---: |
| 3.4 | 514 | 1,206 | - | - |
| 3.23 | $(11,690)$ | $(8,357)$ | $(9,568)$ | $(11,261)$ |
|  | 47,273 | 34,635 | 38,274 | 45,045 |
|  | 47,273 | 34,635 | 38,274 | 45,045 |
|  | 1,623,732 | 1,293,815 | 101,230 | 126,127 |

## Profit attributable to

Equity holders of the Company
3.24


Earnings per share of equity holders of the Company
Basic earnings per share $\qquad$

The accompanying notes are an integral part of the financial statements.

## TISCO Financial Group Public Company Limited and its subsidiaries

Statement of comprehensive income
For the nine-month period ended 30 September 2017


The accompanying notes are an integral part of the financial statements.

## TISCO Financial Group Public Company Limited and its subsidiaries

Statement of comprehensive income (continued)
For the nine-month period ended 30 September 2017

Other comprehensive income
Other comprehensive income to be reclassified to profit or loss in subsequent periods

Gains on valuation in available-for-sale investments Share of other comprehensive income of joint venture:
Cash flow hedges of joint venture
Income tax effects
Other comprehensive income to be reclassified
to profit or loss in subsequent periods - net of income tax

## Other comprehensive income not to be reclassified

to profit or loss in subsequent periods
Actuarial losses
Income tax effects
Other comprehensive income not to be reclassified
to profit or loss in subsequent periods - net of income tax
Other comprehensive income for the period
Total comprehensive income for the period

Profit attributable to
Equity holders of the Company
Non-controlling interests of the subsidiaries

## Total comprehensive income attributable to

Equity holders of the Company
Non-controlling interests of the subsidiaries
(Unit: Thousand Baht, except earnings per share expressed in Baht)

| Note | Consolidated financial statements |  | Separate financial statements |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2017 | 2016 | 2017 | 2016 |
| 3.22 |  |  |  |  |
|  | 192,804 | 92,735 | 126,031 | 69,971 |
| 3.4 | 967 | 24,051 | - |  |
| 3.23 | $(39,590)$ | $(18,546)$ | $(25,206)$ | $(13,994)$ |
|  | 154,181 | 98,240 | 100,825 | 55,977 |


|  | $(131,192)$ | $(99,391)$ | $(47,087)$ | $(17,732)$ |
| :---: | :---: | :---: | :---: | :---: |
| 3.23 | 26,069 | 19,807 | 9,418 | 3,546 |


| 3.24 | 4,568,265 | 3,712,629 | 209,338 | 231,856 |
| :---: | :---: | :---: | :---: | :---: |
|  | 15,163 | 12,557 |  |  |
|  | 4,583,428 | 3,725,186 |  |  |
|  | 4,617,593 | 3,732,368 | 272,494 | 273,647 |
|  | 14,893 | 11,474 |  |  |
|  | 4,632,486 | 3,743,842 |  |  |

## Earnings per share of equity holders of the Company

Basic earnings per share
3.24
$\overline{{ }^{5.71}} \xlongequal{4.64} \xlongequal{0.26} \xlongequal{0.29}$

The accompanying notes are an integral part of the financial statements.

TISCO Financial Group Public Company Limited and its subsidiaries
Cash flow statement
For the nine-month period ended 30 September 2017

|  | Consolidated financial statements |  | (Unit: Thousand Baht) <br> Separate financial statements |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2017 | 2016 | 2017 | 2016 |
| Cash flows from operating activities |  |  |  |  |
| Profit before income tax expenses | 5,676,066 | 4,640,011 | 251,013 | 289,181 |
| Adjustments to reconcile profit before income tax expenses to net cash provided by (paid from) operating activities |  |  |  |  |
| Depreciation and amortisation | 256,297 | 173,727 | 99,077 | 65,639 |
| Share of profit from investment accounted for under equity method | $(97,649)$ | $(61,295)$ | - | - |
| Bad debts and doubtful accounts | 3,416,499 | 4,583,248 | - | - |
| Allowance for impairment of investments (reversal) | $(3,582)$ | 4,467 | - | - |
| Allowance for impairment of properties foreclosed | 374 | 11,233 | - | - |
| Gains on disposal of investments in securities | $(31,884)$ | $(14,692)$ | - | - |
| Unrealised losses on foreign exchange transactions |  |  |  |  |
| and trading derivatives | 63,730 | 35,993 | 66,667 | 36,592 |
| Gains on disposal of equipment | $(12,932)$ | $(6,787)$ | $(7,594)$ | $(1,802)$ |
| Losses on written-off of equipment | 243 | 619 | - | 46 |
| Losses on disposal of intangible assets | - | 6,218 | - | 6,218 |
| Gains on disposal of properties foreclosed | $(64,184)$ | $(56,539)$ | - | - |
| Employee benefit expenses | 31,843 | 66,273 | 3,678 | 9,149 |
| (Increase) decrease in accrued income | $(83,152)$ | $(97,413)$ | $(41,378)$ | 36,375 |
| Increase in accrued expenses | 1,146,543 | 646,883 | 387,796 | 317,897 |
| Net interest income | $(8,296,762)$ | $(8,140,485)$ | 32,121 | 37,384 |
| Dividend income | $(138,178)$ | $(78,973)$ | - | - |
| Cash received on interest income | 12,021,049 | 12,253,337 | 33,171 | 39,472 |
| Cash paid on interest expenses | $(2,700,797)$ | $(3,294,023)$ | $(65,975)$ | $(85,623)$ |
| Cash received on dividend income | 63,178 | 75,291 | 2,762,189 | 1,842,237 |
| Cash paid on income tax expenses | $(1,392,837)$ | $(1,113,219)$ | $(84,918)$ | $(74,605)$ |
| Profit from operating activities before changes |  |  |  |  |
| in operating assets and liabilities | 9,853,865 | 9,633,874 | 3,435,847 | 2,518,160 |
| Operating assets (increase) decrease |  |  |  |  |
| Interbank and money market items | $(8,728,655)$ | 891,559 | $(267,528)$ | $(120,642)$ |
| Loans to customers | 6,340,316 | 6,675,529 | $(2,006,900)$ | 766,200 |
| Securities and derivatives business receivables | $(1,064,762)$ | $(935,410)$ | - | - |
| Receivables from clearing house | $(43,174)$ | $(95,074)$ | - | - |
| Properties foreclosed | 1,569,420 | 1,818,033 | - | - |
| Other assets | -387,491 | 117,857 | -27,015 | -8,272 |

The accompanying notes are an integral part of the financial statements.

## TISCO Financial Group Public Company Limited and its subsidiaries

Cash flow statement (continued)
For the nine-month period ended 30 September 2017

Operating liabilities increase (decrease)
Deposits

Interbank and money market items
Liabilities payable on demand
Securities and derivatives business payables
Short-term debts issued and borrowings
Payable to clearing house
Provision for long-term employee benefits
Other liabilities
Net cash flows from (used in) operating activities

## Cash flows from investing activities

Cash paid for purchase of investment in securities held for investment

Cash received from disposal of investment in securities held
for investment

Cash paid for purchase of investment in subsidiaries
Cash paid for purchase of equipment
Cash paid for purchase of intangible assets
Cash received from disposal of equipment
Net cash flows from (used in) investing activities
Cash flows from financing activities
Cash received from issuance of long-term debentures
Cash paid for redemption of long-term debentures
Dividend paid
Net cash flows from (used in) financing activities
Net increase (decrease) in cash
Cash at beginning of the period
Cash at end of the period
(Unit: Thousand Baht)

| Consolidated financial statements |  | Separate financial statements |  |
| :---: | :---: | :---: | :---: |
| 2017 | 2016 | 2017 | 2016 |
| $(102,240)$ | $(4,854,737)$ | - | - |
| $(1,371,501)$ | $(1,721,094)$ | - | - |
| 114,760 | $(3,436)$ | - | - |
| 1,012,563 | 341,861 | - | - |
| 2,907,200 | $(26,607,000)$ | 2,345,000 | $(1,100,000)$ |
| 88,325 | 686,265 | - | - |
| $(13,189)$ | $(10,002)$ | $(1,755)$ | $(1,706)$ |
| $(1,080,677)$ | $(1,433,540)$ | $(38,533)$ | $(43,925)$ |
| 9,094,760 | $(15,495,315)$ | 3,439,116 | 2,009,815 |


| $(6,065,818)$ | $(4,493,132)$ | - | - |
| :---: | :---: | :---: | :---: |
| 5,720,920 | 5,846,472 | - |  |
|  |  | $(600,022)$ | (6) |
| $(123,360)$ | $(143,241)$ | $(37,703)$ | $(67,757)$ |
| $(35,976)$ | $(67,085)$ | $(6,698)$ | $(23,264)$ |
| 12,936 | 7,151 | 7,594 | 1,802 |
| $(491,298)$ | 1,150,165 | $(636,829)$ | $(89,225)$ |
| 11,000,000 | 16,180,000 | - | - |
| $(16,680,000)$ | - | - | - |
| $(2,802,287)$ | $(1,920,590)$ | $(2,802,287)$ | $(1,920,590)$ |
| $(8,482,287)$ | 14,259,410 | $(2,802,287)$ | $(1,920,590)$ |
| 121,175 | $(85,740)$ | - | - |
| 1,149,005 | 1,101,291 | 70 | 70 |
| 1,270,180 | 1,015,551 | 70 | 70 |

TISCO Financial Group Public Company Limited and its subsidiaries
Statement of changes in equity
For the nine-month period ended 30 September 2017

Equity attributable to owners of the Company
Other components of equity
any


Decrease in non-controlling interests
of the subsidiaries

## Balance as at 30 September 201



Decrease in non-controlling interests

## the subsidiaries

$(7,464)$
7,464

Preference shares converted to oridinary share
Balance as at 30 September 2017 $\qquad$ 881,800 $\qquad$ 21,620,396 33,040,212 115,509 $33,155,721$ The accompanying notes are an integral part of the financial statements.

## TISCO Financial Group Public Company Limited and its subsidiaries

Statement of changes in equity (continued)

## For the nine-month period ended 30 September 2017

(Unit: Thousand Baht)
Separate financial statements

$\qquad$
$(1,123)$
$(1,123)$
1,123

Total comprehensive income for the period

Transfer surplus on revaluation of assets
to retained earnings
Preference shares converted to oridinary shares

## Balance as at 30 September 2016

## Balance as at 1 January 2017

Dividend paid
Profit for the period
Other comprehensive income for the period Total comprehensive income for the period
Transfer surplus on revaluation of assets to retained earnings
Preference shares converted to oridinary shares
Balance as at 30 September 2017

## Balance as at 1 January 2016

Dividend paid
Profit for the period
Other comprehensive income for the period
red

The accompanying notes are an integral part of the financial statements.

## TISCO Financial Group Public Company Limited and its subsidiaries <br> Notes to interim financial statements <br> For the three-month and nine-month period ended 30 September 2017

## 1. Basis of preparation and presentation of financial statements and significant accounting policies

### 1.1 Basis of preparation of interim financial statements

These interim financial statements have been prepared in accordance with Thai Accounting Standard No. 34 (revised 2016) "Interim Financial Reporting", with the Company choosing to present condensed interim financial statements. However, the Company has presented the statements of financial position, comprehensive income, changes in equity and cash flows in the same format as that used for the annual financial statements, which are in accordance with the Bank of Thailand ("BOT")'s Notification No. Sor Nor Sor. 21/2558 regarding "Preparation and Announcement of Financial Statements of Commercial Banks and Parent Companies of Financial Holding Groups", dated 4 December 2015.

The interim financial statements are intended to provide information additional to that included in the latest annual financial statements. Accordingly, they focus on new activities, events and circumstances so as not to duplicate information previously reported. These interim financial statements should therefore be read in conjunction with the latest annual financial statements.

The interim financial statements in Thai language are the official statutory financial statements of the Company. The interim financial statements in English language have been translated from the Thai language interim financial statements.

### 1.2 Basis of interim consolidation

The basis of interim consolidation is the same as that for the consolidated financial statements for the year ended 31 December 2016. During the period, there was no change in the composition of the subsidiaries.

### 1.3 The separate financial statements

The Company prepares the separate financial statements, which present investments in subsidiaries and joint venture under the cost method.

### 1.4 New financial reporting standards

During the period, the Company and its subsidiaries have adopted the revised financial reporting standards and interpretations (revised 2016) and new accounting treatment guidance which are effective for fiscal years beginning on or after 1 January 2017. These financial reporting standards were aimed at alignment with the corresponding International Financial Reporting Standards, with most of the changes directed towards revision of wording and terminology, and provision of interpretations and accounting guidance to users of standards. The adoption of these financial reporting standards does not have any significant impact on the Company and its subsidiaries' financial statements.

### 1.5 Significant accounting policies

The interim financial statements have been prepared using the same accounting policies and method of computation as those were used for the financial statements for the year ended 31 December 2016.

## 2. General information

### 2.1 The Company's information

TISCO Financial Group Public Company Limited ("the Company") was incorporated as a holding company. The Company is the parent company of TISCO Group. Its registered address is $48 / 49$ TISCO Tower, 21st Floor, North Sathorn Road, Silom, Bangrak, Bangkok.

### 2.2 Related party transactions

Related parties comprise individuals or enterprises that control, or are controlled by, the Company, whether directly or indirectly, or which are under common control with the Company. They also include associated companies and individuals or enterprises which directly or indirectly own a voting interest in the Company that gives them significant influence over the Company, key management personnel, directors and officers with authority in the planning and direction of the Company's operations.

The Company has significant business transactions with related parties. These transactions have been concluded on commercial terms and bases agreed upon in the ordinary course of business between the Company and those related parties, which are reference to the terms and price as charged to other customers.

## 3. Supplemental information

### 3.1 Consolidated financial statements

A list of subsidiaries included in the consolidated financial statements as at 30 September 2017 and 31 December 2016 is provided below.
(Unit: Percent)

| Company's name | Nature of Business | Country of incorporation | Percentage of shares held by the Company as at |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  | 30 September 2017 | 31 December $2016$ |
| Subsidiaries directly held by the Company |  |  |  |  |
| TISCO Bank Public Company Limited | Banking | Thailand | 99.99 | 99.99 |
| TISCO Securities Co., Ltd. | Securities business | Thailand | 99.99 | 99.99 |
| TISCO Asset Management Co., Ltd. | Asset management | Thailand | 99.99 | 99.99 |
| Hi-Way Co., Ltd. | Hire purchase and retail loan | Thailand | 99.99 | 99.99 |
| TISCO Information Technology Co., Ltd. | Services | Thailand | 99.99 | 99.99 |
| TISCO Insurance Solution Co., Ltd. <br> (Previously known as "TISCO Leasing Co., Ltd.") | Insurance Broker | Thailand | 99.99 | 99.99 |
| Primus Leasing Co., Ltd. (In the process of liquidation) | Hire purchase | Thailand | 99.99 | 99.99 |
| TISCO Learning Center Co., Ltd. | Services | Thailand | 99.99 | 99.99 |
| All-Ways Co., Ltd. | Services | Thailand | 99.99 | 99.99 |
| Subsidiaries indirectly held by the Company |  |  |  |  |
| Deutsche TISCO Investment Advisory Co., Ltd. | Securities business | Thailand | 51.00 | 51.00 |

### 3.2 Derivatives

The subsidiary company operating banking business entered into interest rate swap agreements and foreign exchange contracts to manage the risk associated with financial assets as follows:
(Unit: Thousand Baht)
Consolidated financial statements as at

| Type of risk | 30 September 2017 |  |  | 31 December 2016 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Fair value |  | Notional amount | Fair value |  | Notional amount |
|  | Assets | Liabilities |  | Assets | Liabilities |  |
| Exchange rate | - | - | 52,813 | - | - | - |
| Interest rate | - | 31,169 | 1,200,000 | - | 34,118 | 1,200,000 |
| Total | - | 31,169 | 1,252,813 | - | 34,118 | 1,200,000 |

All counterparties of these derivative transactions are financial institutions.

### 3.3 Investments

3.3.1 Classified by type of investment
(Unit: Thousand Baht)

|  | Consolidated financial statements as at |  |
| :---: | :---: | :---: |
|  | 30 September 2017 | 31 December 2016 |
| Available-for-sale investments - fair value |  |  |
| Government and state enterprise securities | 4,827,872 | 4,253,685 |
| Private sector debt securities | 691,991 | 870,470 |
| Foreign sector debt securities | 411,154 | 414,163 |
| Domestic marketable equity securities | 419,324 | 375,295 |
| Other securities - domestic unit trusts | 63,049 | 58,722 |
| Other securities - foreign unit trusts | 841,249 | 781,885 |
| Less: Allowance for impairment | $(1,460)$ | $(1,460)$ |
| Total available-for-sale investments | 7,253,179 | 6,752,760 |
| Held-to-maturity debt securities - cost/amortised cost |  |  |
| Investment in receivables | 13,788 | 13,559 |
| Less: Allowance for impairment | $(13,772)$ | $(13,543)$ |
| Total held-to-maturity debt securities | 16 | 16 |
| General investments - cost |  |  |
| Domestic non-marketable equity securities | 477,781 | 488,479 |
| Less: Allowance for impairment | $(35,652)$ | $(52,410)$ |
| Total general investments | 442,129 | 436,069 |
| Investments - net | 7,695,324 | 7,188,845 |
|  |  | (Unit: Thousand Baht) |
|  | Separate financial statements as at |  |
|  | 30 September 2017 | 31 December 2016 |
| Available-for-sale investments - fair value |  |  |
| Other securities - foreign unit trusts | 841,249 | 781,885 |

### 3.3.2 Classified by remaining year to maturity of the debt securities

(Unit: Million Baht)


### 3.3.3 Investments subject to restriction

(Unit: Million Baht)

| Type of investment | Consolidated financial statements as at |  | Type of restriction |
| :---: | :---: | :---: | :---: |
|  | 30 September 2017 | 31 December 2016 |  |
| Government debt securities | 2 | 2 | dged for electricity usage |

### 3.3.4 Investments in companies with weak financial positions and poor operating results of a subsidiary company operating banking business

(Unit:Thousand Baht)
Consolidated financial statements as at 30 September 2017

Allowance for changes in

|  | Cost | Fair value | value |
| :--- | :--- | :--- | :--- |
| Companies having problems with <br> debt repayment or in default | 1,460 | - | 1,460 |


| as at 31 December 2016 |  |
| :---: | :---: |
| Cost |  |
| Fair value | Allowance for <br> changes in <br> value |

3.3.5 Investments in which a subsidiary company operating banking business holds not less than 10 percent of the equity of the investees
(Unit: Thousand Baht)
Consolidated financial statements as at

| Securities' name | Consolidated financial statements as a |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 30 September 2017 |  |  | 31 December 2016 |  |  |
|  | Book value | Unpaid amounts | Percentage of holding | Book value | Unpaid amounts | Percentage of holding |
|  |  |  | (\%) |  |  | (\%) |
| Services: |  |  |  |  |  |  |
| Jiji Press (Thailand) Co., Ltd. | 814 | 300 | 10 | 814 | 300 | 10 |
| K Line (Thailand) Co., Ltd. | 37,335 | - | 10 | 37,335 | - | 10 |
| Trading import and export: |  |  |  |  |  |  |
| Juki (Thailand) Co., Ltd. | 3,240 | - | 10 | 331 | - | 10 |
| PDTL Trading Co., Ltd. | 4,275 | - | 10 | 4,265 | - | 10 |
| Wattana Inter-Trade Co., Ltd. | 5,382 | - | 10 | 5,382 | - | 10 |
| Real estate: |  |  |  |  |  |  |
| UMI Property Co., Ltd. | 3,658 | - | 10 | 3,233 | - | 10 |
| Industrial: |  |  |  |  |  |  |
| Siam Art Ceramic Co., Ltd. | 18,062 | - | 10 | 17,622 | - | 10 |

### 3.4 Investment in subsidiaries and joint venture

(Unit: Thousand Baht)

|  | Consolidated financial statements as at |  | Separate financial statements as at |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 30 September 2017 | $\begin{gathered} 31 \text { December } \\ 2016 \end{gathered}$ | $\begin{gathered} 30 \text { September } \\ 2017 \end{gathered}$ | $\begin{gathered} 31 \text { December } \\ 2016 \end{gathered}$ |
| Investment in subsidiaries | - | - | 19,995,859 | 19,395,837 |
| Investment in joint venture | 541,366 | 442,750 | 73,245 | 73,245 |
|  | 541,366 | 442,750 | 20,069,104 | 19,469,082 |

### 3.4.1 Investment in subsidiaries

| Company's name | Nature of <br> Business | Separate financial statements (Unit: Million |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |  |  |  |
|  |  | Type of investment as at |  | Percentage of holding as at |  | Investment value - cost method as at |  | Dividend received for the nine-month periods ended |  |
|  |  | 30 September 2017 | $\begin{gathered} 31 \text { December } \\ 2016 \end{gathered}$ | 30 September 2017 | 31 December 2016 | 30 September 2017 | 31 December 2016 | 30 September 2017 | 30 September $2016$ |
|  |  |  |  | (\%) | (\%) |  |  |  |  |
| Subsidiaries directly held by the Company |  |  |  |  |  |  |  |  |  |
| TISCO Bank Public Company Limited | Banking | Ordinary shares | Ordinary shares | 99.99 | 99.99 | 17,641 | 17,641 | - | - |
| TISCO Securities Co., Ltd. | Securities business | Ordinary shares | Ordinary shares | 99.99 | 99.99 | 1,075 | 1,075 | - | - |
| TISCO Asset Management Co., Ltd. | Asset management | Ordinary shares | Ordinary shares | 99.99 | 99.99 | 110 | 110 | - | - |
| Hi-Way Co., Ltd. | Hire purchase and retail loan | Preference shares | Preference shares | 99.99 | 99.99 | 3 | 3 | - | - |
|  |  | Ordinary shares | Ordinary shares | 99.99 | 99.99 | 270 | 270 | - | - |
| TISCO Information Technology Co., Ltd. | Services | Ordinary shares | Ordinary shares | 99.99 | 99.99 | 22 | 22 | - | - |
| TISCO Insurance Solution Co., Ltd. <br> (Previously known as "TISCO Leasing Co., Ltd.") | Insurance broker | Ordinary <br> shares | Ordinary <br> shares | 99.99 | 99.99 | 137 | 137 | - | - |
| Primus Leasing Co., Ltd. <br> (In the process of liquidation) | Hire purchase | Ordinary <br> shares | Ordinary <br> shares | 99.99 | 99.99 | 142 | 142 | - | - |
| TISCO Learning Center Co., Ltd. | Services | Ordinary <br> shares | Ordinary <br> shares | 99.99 | 99.99 | 5 | 5 | - | - |
| All-Ways Co., Ltd. | Services | Ordinary <br> shares | Ordinary shares | 99.99 | 99.99 | 700 | 100 | - | - |
|  |  |  |  |  |  | 20,105 | 19,505 | - | - |
| Less: Allowance for impairment |  |  |  |  |  | (109) | (109) |  |  |
| Investment in subsidiaries - net |  |  |  |  |  | 19,996 | 19,396 |  |  |

### 3.4.2 Investment in joint venture

a) Details of investment in joint venture

Investment in joint venture represents investment in entity which is jointly controlled by the Company and other company. Details of this investment are as follows:
(Unit: Thousand Baht)

| Jointly controlled entity | Nature of business | Consolidated financial statements |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Shareholding percentage as at |  | Cost as at |  | Carrying amounts based on equity method as at |  |
|  |  | $\begin{gathered} 30 \text { September } \\ 2017 \end{gathered}$ | $\begin{gathered} 31 \text { December } \\ 2016 \end{gathered}$ | 30 September 2017 | 31 December 2016 | $\begin{gathered} 30 \text { September } \\ 2017 \end{gathered}$ | $\begin{gathered} 31 \text { December } \\ 2016 \end{gathered}$ |
|  |  | (\%) | (\%) |  |  |  |  |
| TISCO Tokyo Leasing Co., Ltd. | Leasing | 49.00 | 49.00 | 73,245 | 73,245 | 541,366 | 442,750 |

Separate financial statements

| Jointly controlled entity | Nature of business | Separate financial statements |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Shareholding percentage as at |  | Cost as at |  | Allowance for impairment of investment as at |  | Carrying amounts based on cost method - net as at |  |
|  |  | 30 September $2017$ | $\begin{gathered} 31 \text { December } \\ 2016 \end{gathered}$ | 30 September $2017$ | $\begin{gathered} 31 \text { December } \\ 2016 \end{gathered}$ | 30 September $2017$ | 31 December $2016$ | 30 September 2017 | 31 December $2016$ |
|  |  | (\%) | (\%) |  |  |  |  |  |  |
| TISCO Tokyo Leasing Co., Ltd. | Leasing | 49.00 | 49.00 | 73,245 | 73,245 | - | - | 73,245 | 73,245 |

b) Share of comprehensive income and dividend received

During the period, the Company recognised its share of comprehensive income from investment in joint venture in the consolidated financial statements and dividend income in the separate financial statements as follows:

## Consolidated



Share of other

| Jointly controlled entity | Share of profit/loss from investment in joint venture <br> for the three-month periods ended 30 September |  | comprehensive income from investments in joint venture for the threemonth periods ended 30 September |  | Dividend received for the three-month periods ended 30 September |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2017 | 2016 | 2017 | 2016 | 2017 | 2016 |
| TISCO Tokyo Leasing Co., Ltd. | 34,634 | 21,806 | 514 | 1,206 |  |  |

(Unit: Thousand Baht)
Consolidated
financial statements

| Share of other |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Share of profit/loss from comprehensive income |  |  |  |  |  |
| investment in joint venture from investments in joint Dividend received |  |  |  |  |  |
| for the nine-month venture for the nine-month |  |  |  | for th | month |
| periods ended periods ended |  |  |  |  |  |
| 30 September |  | 30 September |  | 30 September |  |
| 2017 | 2016 | 2017 | 2016 | 2017 | 2016 |
| 97,649 | 61,295 | 967 | 24,051 |  |  |

### 3.5 Loans to customers and accrued interest receivables

3.5.1 Classified by loans to customers type

|  | Consolidated financ | Unit: Thousand Baht) al statements as at |
| :---: | :---: | :---: |
|  | 30 September 2017 | 31 December 2016 |
| Loans to customers |  |  |
| Loans | 73,483,668 | 72,305,583 |
| Hire purchase receivables | 161,039,626 | 172,549,566 |
| Finance lease receivables | 253,330 | 472,172 |
| Less: Deferred revenue | $(19,598,337)$ | $(20,180,240)$ |
| Advances received from finance lease receivables | $(139,799)$ | $(213,078)$ |
| Total loans to customers | 215,038,488 | 224,934,003 |
| Add: Accrued interest receivables | 540,741 | 520,704 |
| Less: Allowance for doubtful accounts | $(9,354,238)$ | $(7,973,890)$ |
| Less: Allowance for loss on debt restructuring | $(9,148)$ | $(9,748)$ |
| Loans to customers and accrued interest receivables - net | 206,215,843 | 217,471,069 |

(Unit: Thousand Baht)

| Separate financial statements as at |  |
| :---: | :---: |
| 30 September $2017 \quad 31$ December 2016 |  |

Loans to customers

| Loans | 3,810,000 | 1,803,100 |
| :---: | :---: | :---: |
| Add: Accrued interest receivables | - |  |
| Loans to customers and accrued interest receivables - net | 3,810,000 | 1,803,100 |

### 3.5.2 Classified by currency and residency of debtors

(Unit: Thousand Baht)
Consolidated financial statements as at

|  | Consolidated financial statements as at |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 30 September 2017 |  |  | 31 December 2016 |  |  |
|  | Domestic | Foreign | Total | Domestic | Foreign | Total |
| Baht | 208,730,184 | 6,308,304 | 215,038,488 | 218,744,111 | 6,189,892 | 224,934,003 |
| Total loans to customers net of deferred revenue | 208,730,184 | 6,308,304 | 215,038,488 | 218,744,111 | 6,189,892 | 224,934,003 |

(Unit: Thousand Baht)

|  | Separate financial statements as at |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 30 September 2017 |  |  | 31 December 2016 |  |  |
|  | Domestic | Foreign | Total | Domestic | Foreign | Total |
| Baht | 3,810,000 | - | 3,810,000 | 1,803,100 | - | 1,803,100 |
| Total loans to customers net of deferred revenue | 3,810,000 | - | 3,810,000 | 1,803,100 | - | 1,803,100 |

### 3.5.3 Classified by loan classification of a subsidiary company operating banking business


${ }^{(1)}$ Allowance for doubtful accounts for loans to customers is determined based on debt balance less collateral value in accordance with the BOT's guidelines (except for hire purchase and finance lease receivables, for which TISCO Bank does not deduct the collateral value from the outstanding loan balance).
${ }^{(2)}$ As at 30 September 2017, the provisions set aside by TISCO Bank exceeded the BOT's notification No. Sor Nor Sor 5/2559 minimum requirement by a total of Baht 4,573 million (As at 31 December 2016: total of Baht 3,158 million). TISCO Bank allocated Baht 2,698 million of the excess provision to specific provision for individual debtors (As at 31 December 2016: total of Baht 1,882 million) and so combined with the minimum provision requirement of Baht 4,236 million (As at 31 December 2016: total of Baht 4,333 million), the total provision set aside in accordance with BOT requirements is Baht 6,934 million (As at 31 December 2016: total of Baht 6,215 million).


### 3.5.4 Hire purchase and finance lease receivables

As at 30 September 2017, receivables of the subsidiaries under hire purchase and finance lease agreements amount to Baht 141,759 million (31 December 2016: Baht 152,906 million) and mostly comprise hire purchase agreements for cars, and finance lease agreements for machines and equipment for business operations. The terms of the agreements are generally between 1 to 7 years and under most agreements interest is charged at a fixed rate as specified in agreements.
(Unit: Million Baht)
Consolidated financial statements as at 30 September 2017

|  | Amounts of installments due under the long-term lease agreements |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Not over 1 year | Over 1 year but not over 5 years | Over 5 years | Non-performing loans | Total |
| Gross investment in the |  |  |  |  |  |
| agreements | 53,872 | 94,592 | 5,146 | 7,684 | 161,294 |
| Less: Deferred revenue ${ }^{(1)}$ | $(7,111)$ | $(8,580)$ | (192) | $(3,512)$ | $(19,395)$ |
| Advances received from finance lease receivables | (81) | (56) | - | (3) | (140) |
| Present value of minimum lease |  |  |  |  |  |
| pay from agreements | 46,680 | 85,956 | 4,954 | 4,169 | 141,759 |
| Allowance for doubtful accounts ${ }^{(2)}$ |  |  |  |  | $(4,107)$ |
| Net hire purchase and finance lease receivables |  |  |  |  | 137,653 |
| ${ }^{(1)}$ Net of deferred commissions and direct expenses incurred at the initiation of hire purchase. |  |  |  |  |  |
| ${ }^{(2)}$ These allowance for doubtful accou requirement to specific provision for in | cluded the <br> ual debtors. | ance for doubtful | unts from assign | provision in exces | T's minimu |

(Unit: Million Baht)
Consolidated financial statements as at 31 December 2016

|  | Consolidated financial statements as at 31 December 2016 |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Amounts of installments due under the long-term lease agreements |  |  |  |  |
|  | Not over 1 year | Over 1 year but not over 5 years | Over 5 years | Non-performing loans | Total |
| Gross investment in the |  |  |  |  |  |
| agreements | 58,191 | 101,931 | 4,783 | 8,117 | 173,022 |
| Less: Deferred revenue ${ }^{(1)}$ | $(7,534)$ | $(8,981)$ | (163) | $(3,225)$ | $(19,903)$ |
| Advances received from finance lease receivables | (89) | (121) | - | (3) | (213) |
| Present value of minimum lease |  |  |  |  |  |
| pay from agreements | 50,568 | 92,829 | 4,620 | 4,889 | 152,906 |
| Allowance for doubtful accounts ${ }^{(2)}$ |  |  |  |  | $(3,427)$ |
| Net hire purchase and finance leas | eivables |  |  |  | 149,479 |
| ${ }^{(1)}$ Net of deferred commissions and direct expenses incurred at the initiation of hire purchase. |  |  |  |  |  |
| ${ }^{(2)}$ These allowance for doubtful account assigning provision in excess of BOT | he subsidiary <br> imum requiren | pany operating bank to specific provision | business included <br> individual debto | e allowance for dou | ounts from |

### 3.5.5 Loans to customers of subsidiary companies for which the recognition of interest income has been ceased


(Unit: Million Baht)
As at
30 September 31 December
Other subsidiaries
Hire purchase receivables, finance lease receivables and other loans
and receivables for which the recognition of interest income has
been ceased

### 3.5.6 Deferred revenue which is presented as a deduction against loans to customers of subsidiary companies

(Unit: Million Baht)

| Consolidated financial statements as at |  |
| ---: | :---: |
| 30 September <br> 2017 | 21 December <br> 19,598 |

[^0]
### 3.5.7 Troubled debt restructuring of a subsidiary company operating banking business

|  | For the three-month periods ended 30 September |  | For the nine-month periods ended 30 September |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2017 | 2016 | 2017 | 2016 |
| Debtors restructured during the period |  |  |  |  |
| Number of debtors restructured by modification of |  |  |  |  |
| terms (number) | 860 | 1,578 | 3,029 | 5,027 |
| Loan balances before restructuring (Million Baht) | 242 | 462 | 933 | 1,416 |
| Loan balances after restructuring (Million Baht) | 244 | 465 | 939 | 1,428 |
| Loss on troubled debt restructuring (Million Baht) | - | - | - | - |
| Average contract period of debt restructuring (years) |  |  |  |  |
| Hire purchase receivables | 4 | 5 | 4 | 5 |
| Mortgage loan receivables | 4 | 2 | 4 | 2 |
| Loan against auto license receivables | 4 | 4 | 4 | 4 |

Supplemental information for the three-month and nine-month periods ended 30 September 2017 and 2016 relating to the restructured debts is as follows:
(Unit: Million Baht)

|  | For the three-month periods ended 30 September |  | For the nine-month periods ended 30 September |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2017 | 2016 | 2017 | 2016 |
| Interest income on restructured receivables | 93 | 90 | 280 | 258 |
| Receipt of principal and interest | 407 | 285 | 1,115 | 756 |

As at 30 September 2017 and 31 December 2016, a subsidiary company operating banking business has the outstanding balances with troubled debt restructuring debtors as follows:
(Unit: Million Baht)

|  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 30 Sept | ber 2017 | 31 Dec | ber 2016 |
|  | Number of debtors | Outstanding balance | Number of debtors | Outstanding balance |
| The balance of the restructured debts | 17,769 | 4,942 | 16,638 | 5,286 |

### 3.6 Allowance for doubtful accounts/allowance for loss on debt restructuring

### 3.6.1 Allowance for doubtful accounts - classified by receivables classification

|  |  |  |  |  |  | (Unit: Thousand Baht) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Consolidated financial statements as at 30 September 2017 |  |  |  |  |  |  |
|  | Pass | Special mention | Sub-standard | Doubtful | Doubtful of loss | Allowance established in excess | Total |
| Balance - beginning of period | 2,775,661 | 2,123,183 | 935,111 | 494,702 | 369,707 | 1,275,526 | 7,973,890 |
| Increase (decrease) in allowance for doubtful accounts during the period | $(338,382)$ | 899,218 | $(24,561)$ | 1,031,440 | 1,147,904 | 701,480 | 3,417,099 |
| Bad debt written-off | (571) | $(16,712)$ | $(91,580)$ | $(869,891)$ | $(1,057,997)$ | - | $(2,036,751)$ |
| Balance - end of period | 2,436,708 | 3,005,689 | 818,970 | 656,251 | 459,614 | 1,977,006 | 9,354,238 |

(Unit: Thousand Baht)

|  | Consolidated financial statements as at 31 December 2016 |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Pass | Special mention | Sub-standard | Doubtful | Doubtful of loss | Allowance established in excess | Total |
| Balance - beginning of year | 1,986,095 | 1,269,078 | 1,073,807 | 712,133 | 815,222 | 311,935 | 6,168,270 |
| Increase in allowance for doubtful accounts during the year | 790,553 | 871,395 | 18,330 | 1,830,336 | 1,616,790 | 963,591 | 6,090,995 |
| Bad debt written-off | (987) | $(17,290)$ | $(157,026)$ | $(2,047,767)$ | $(2,062,305)$ | - | $(4,285,375)$ |
| Balance - end of year | 2,775,661 | 2,123,183 | 935,111 | 494,702 | 369,707 | 1,275,526 | 7,973,890 |

3.6.2 Allowance for doubtful accounts - classified by loan loss provisioning method
(Unit: Thousand Baht)

|  | Consolidated financial statements as at 30 September 2017 |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Individual impairment | Collective impairment | Allowance established in excess | Total |
| Balance - beginning of period | 2,630,677 | 4,067,687 | 1,275,526 | 7,973,890 |
| Increase in allowance for doubtful accounts during the period | 159,521 | 2,556,098 | 701,480 | 3,417,099 |
| Bad debt written-off | $(149,074)$ | $(1,887,677)$ | - | $(2,036,751)$ |
| Balance - end of period | 2,641,124 | 4,736,108 | 1,977,006 | 9,354,238 |

(Unit: Thousand Baht)
Consolidated financial statements as at 31 December 2016

|  | Individual impairment | Collective impairment | Allowance established in excess | Total |
| :---: | :---: | :---: | :---: | :---: |
| Balance - beginning of year | 2,300,466 | 3,555,869 | 311,935 | 6,168,270 |
| Increase in allowance for doubtful accounts during the year | 601,511 | 4,525,893 | 963,591 | 6,090,995 |
| Bad debt written-off | $(271,300)$ | $(4,014,075)$ | - | $(4,285,375)$ |
| Balance - end of year | 2,630,677 | 4,067,687 | 1,275,526 | 7,973,890 |

### 3.6.3 Allowance for loss on debt restructuring of a subsidiary company operating banking business

(Unit: Million Baht)

|  | Consolidate financial statement as at |  |
| :---: | :---: | :---: |
|  | 30 September 2017 | 31 December 2016 |
| Balance - beginning of period/year | 9,748 | - |
| Increase during the period/year | - | 9,748 |
| Amortisation during period/year | (600) | - |
| Balance - end of period/year | 9,148 | 9,748 |

### 3.6.4 Non-performing loans to customers of a subsidiary company operating banking business

(Unit: Million Baht)

|  | As at |  |
| :--- | :---: | :---: |
|  | 30 September 2017 <br> Non-performing loans to customers | 4,516 |

${ }^{(1)}$ These allowance for doubtful accounts included the allowance for doubtful account from assigning provision in excess of BOT's minimum requirement to specific for individual debtors.

### 3.7 Classification of assets

3.7.1 Investments in companies with weak financial position and poor operating results of a subsidiary company operating banking business

|  | Cost as at |  | Fair value as at |  | (Unit: Million Baht) Allowance for possible loss provided in the accounts as at |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} 30 \text { September } \\ 2017 \end{gathered}$ | $\begin{gathered} 31 \text { December } \\ 2016 \end{gathered}$ | $\begin{gathered} 30 \text { September } \\ 2017 \end{gathered}$ | $\begin{gathered} 31 \text { December } \\ 2016 \end{gathered}$ | 30 September 2017 | $\begin{gathered} 31 \text { December } \\ 2016 \end{gathered}$ |
| Debt securities - debentures ${ }^{(1)}$ | 1 | 1 |  |  | 1 | 1 |
| Equity securities - ordinary shares ${ }^{(2)}$ | - | 6 | - |  |  | 6 |
| ${ }^{(1)}$ Investments in subordinated debentures issued by financial institutions which the Bank of Thailand ordered closed on 8 December 1997. <br> ${ }^{(2)}$ Investments in securities of companies which are vulnerable to delisting, of companies whose auditors have expressed opinions citing the going concern issue, or of companies which have defaulted on interest payment. |  |  |  |  |  |  |

### 3.7.2 Classification of assets under the Bank of Thailand's guidelines of a subsidiary company operating banking business

As at 30 September 2017 and 31 December 2016, the quality of assets of a subsidiary company operating banking business classified in accordance with the Bank of Thailand's guidelines is as follows:

|  | Loans to customers ${ }^{(1)}$ as at |  | Investments in securities as at |  | Investments in receivables as at |  | Properties foreclosed as at |  | (Unit: Million Baht) <br> Total <br> as at |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 30 September $2017$ | $\begin{gathered} 31 \text { December } \\ 2016 \end{gathered}$ | 30 September <br> 2017 | $\begin{gathered} 31 \text { December } \\ 2016 \end{gathered}$ | 30 September <br> 2017 | $\begin{gathered} 31 \text { December } \\ 2016 \end{gathered}$ | 30 September $2017$ | $\begin{gathered} 31 \text { December } \\ 2016 \end{gathered}$ | $\begin{gathered} 30 \text { September } \\ 2017 \end{gathered}$ | $\begin{gathered} 31 \text { December } \\ 2016 \end{gathered}$ |
| Pass | 221,731 | 235,147 | - | - | - | - | - | - | 221,731 | 235,147 |
| Special mention | 15,608 | 16,277 | - | - | - | - | - | - | 15,608 | 16,277 |
| Sub-standard | 2,153 | 2,569 | - | - | - | - | - | - | 2,153 | 2,569 |
| Doubtful | 1,367 | 1,397 | - | - | - | - | - | - | 1,367 | 1,397 |
| Doubtful of loss | 997 | 1,155 | 37 | 54 | 14 | 14 | 12 | 12 | 1,060 | 1,235 |
| Total | 241,856 | 256,545 | 37 | 54 | 14 | 14 | 12 | 12 | 241,919 | 256,625 |

${ }^{(1)}$ Loans to customers included investment in debt securities under resale agreements of other commercial banks and loan to financial institutions (which are presented as part of interbank and money market items - asset in the statement of financial position).

### 3.7.3 Classification of assets under the Bank of Thailand's guidelines which a subsidiary company operating banking business sets aside provision using a collective approach

### 3.7.3.1 Hire purchase receivables

|  | Debt balance as at |  | Net amount used for setting up allowance for doubtful accounts ${ }^{(1)}$ as at |  | Percentage of allowance for doubtful account setup ${ }^{(2)}$ as at |  | (Unit: Million Baht) <br> Allowance for doubtful accounts ${ }^{(3)}$ as at |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 30 September 2017 | 31 December $2016$ | 30 September 2017 | 31 December 2016 | 30 September 2017 | $\begin{gathered} 31 \text { December } \\ 2016 \end{gathered}$ | 30 September 2017 | 31 December 2016 |
|  |  |  |  |  | (\%) | (\%) |  |  |
| Pass | 122,554 | 131,798 | 122,554 | 131,798 | 1.02 | 0.80 | 1,244 | 1,052 |
| Special mention | 12,152 | 13,434 | 12,152 | 13,434 | 9.32 | 5.92 | 1,133 | 795 |
| Sub-standard | 1,732 | 2,134 | 1,732 | 2,134 | 29.52 | 28.21 | 511 | 602 |
| Doubtful | 1,141 | 1,168 | 1,141 | 1,168 | 40.20 | 24.19 | 459 | 283 |
| Doubtful of loss | 801 | 1,017 | 801 | 1,017 | 30.74 | 22.75 | 246 | 231 |
| Total | 138,380 | 149,551 | 138,380 | 149,551 |  |  | 3,593 | 2,963 |

${ }^{(1)}$ The subsidiary company operating banking business does not deduct the collateral value from the outstanding loan balance for calculation of allowance for doubtful accounts for hire purchase receivables.
${ }^{(2)}$ These percentages of allowance for doubtful accounts are average percentages used in setting up allowance for doubtful accounts, after inclusion of the allowance for doubtful accounts from assigning provision in excess of BOT's minimum requirement to specific provision for individual debtors.
${ }^{(3)}$ These allowance for doubtful accounts included the allowance for doubtful accounts from assigning provision in excess of BOT's minimum requirement to specific provision for individual debtors.

### 3.7.3.2 Loan against auto license receivables

(Unit: Million Baht)

|  | Debt balance as at |  | Net amount used for setting the allowance for doubtful accounts as at |  | Percentage of allowance for doubtful account setup ${ }^{(1)}$ as at |  | Allowance for doubtful accounts as at |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} 30 \text { September } \\ 2017 \end{gathered}$ | $\begin{gathered} 31 \text { December } \\ 2016 \end{gathered}$ | $\begin{gathered} 30 \text { September } \\ 2017 \end{gathered}$ | $\begin{aligned} & 31 \text { December } \\ & 2016 \end{aligned}$ | $\begin{gathered} 30 \text { September } \\ 2017 \end{gathered}$ | $\begin{aligned} & 31 \text { December } \\ & 2016 \end{aligned}$ | $\begin{gathered} 30 \text { September } \\ 2017 \end{gathered}$ | $\begin{gathered} 31 \text { December } \\ 2016 \end{gathered}$ |
|  |  |  |  |  | (\%) | (\%) |  |  |
| Pass | 19,089 | 16,665 | 19,089 | 16,665 | 1.60 | 1.57 | 306 | 261 |
| Special mention | 1,588 | 1,527 | 1,588 | 1,527 | 16.80 | 16.80 | 267 | 257 |
| Sub-standard | 289 | 269 | 289 | 269 | 35.43 | 34.57 | 103 | 93 |
| Doubtful | 125 | 125 | 125 | 125 | 35.43 | 34.57 | 44 | 43 |
| Doubtful of loss | 32 | 9 | 32 | 9 | 35.43 | 34.57 | 11 | 3 |
| Total | 21,123 | 18,595 | 21,123 | 18,595 |  |  | 731 | 657 |

${ }^{(1)}$ These percentages of allowance for doubtful accounts are average percentages used in setting up allowance for doubtful accounts, after inclusion of the allowance for doubtful accounts from assigning provision in excess of BOT's minimum requirement to specific provision for an individual debtor.
${ }^{(2)}$ These allowance for doubtful accounts included the allowance for doubtful accounts from assigning provision in excess of BOT's minimum requirement to specific provision for an individual debtor.

### 3.7.4 Hire purchase receivables/finance lease receivables and other loan receivables of the other subsidiaries classified in accordance with the Bank of Thailand's guidelines are as follows:

(Unit: Million Baht)


### 3.7.5 Loans to customers includes debts due from companies with weak financial position and operating results of a subsidiary company operating banking business

|  | Number of debtors as at |  | Debt balance as at |  | Collateral value as at |  | Allowance for doubtful accounts provided in the accounts ${ }^{(2)}$ as at |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} 30 \text { September } \\ 2017 \end{gathered}$ | $\begin{gathered} 31 \text { December } \\ 2016 \end{gathered}$ | $\begin{gathered} 30 \text { September } \\ 2017 \end{gathered}$ | $\begin{gathered} 31 \text { December } \\ 2016 \end{gathered}$ | $\begin{gathered} 30 \text { September } \\ 2017 \end{gathered}$ | $\begin{gathered} 31 \text { December } \\ 2016 \end{gathered}$ | 30 September 2017 | 31 December $2016$ |
|  |  |  | Million Baht | Million Baht | Million Baht | Million Baht | Million Baht | Million Baht |
| 1. Listed companies vulnerable to delisting from the SET ${ }^{(1)}$ | 1 | 1 | 754 | 821 | 656 | 656 | $754{ }^{(3)}$ | $821{ }^{(3)}$ |
| 2. Non-listed companies with similar operating results and financial positions to listed companies vulnerable to delisting from the |  |  |  |  |  |  |  |  |
| SET | 4 | 4 | 561 | 577 | 98 | 249 | 7 | 7 |
| 3. Listed companies under rehabilitation | - | - | - | - | - | - | - | - |
| 4. Companies whose auditor's report cited going concern issues | - | - | - | - | - | - | - | - |
| Total | 5 | 5 | 1,315 | 1,398 | 754 | 905 | 761 | 828 |
| ${ }^{(1)}$ The Company is currently under rehabilitation. |  |  |  |  |  |  |  |  |
| ${ }^{(2)}$ These allowance for doubtful accounts included the allowance for doubtful accounts from assigning provision in excess of BOT's minimum requirement to specific provision for individual debtors. |  |  |  |  |  |  |  |  |
| ${ }^{(3)}$ These allowance for doubtful accounts included the allowance for loss on debt restructuring. |  |  |  |  |  |  |  |  |

### 3.8 Other assets

|  | Consolidated financial statements as at |  | (Unit: Thousand Baht) <br> Separate financial statements as at |  |
| :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} 30 \text { September } \\ 2017 \end{gathered}$ | $\begin{aligned} & 31 \text { December } \\ & 2016 \end{aligned}$ | 30 September 2017 | $\begin{aligned} & 31 \text { December } \\ & 2016 \end{aligned}$ |
| Receivable from clearing house | 188,182 | 145,009 | - |  |
| Value added tax - net | 326,697 | 378,538 | 1,142 | 4,335 |
| Accrued interest receivables | 28,609 | 14,474 | - | - |
| Fee and service receivables | 351,265 | 268,114 | 147,826 | 106,448 |
| Refundable income tax and prepaid income tax | 43,895 | 33,050 | 12,508 | - |
| Deposits | 67,550 | 58,350 | 2,119 | 2,119 |
| Other receivables | 492,293 | 552,740 | 3 | - |
| Dividend receivables | 75,000 | - | - | - |
| Other assets | 413,564 | 356,587 | 46,864 | 29,067 |
| Total other assets | 1,987,055 | 1,806,862 | 210,462 | 141,969 |

### 3.9 Deposits

3.9.1 Classified by type of deposits
(Unit: Thousand Baht)
Consolidated financial statements as at

| 30 September 2017 | 31 December 2016 |
| :---: | :---: |
| 3,380,547 | 3,690,699 |
| 53,017,860 | 51,928,032 |
| 8,574,912 | 7,606,080 |
| 11,788,733 | 6,994,920 |
| 291,092 | 238,889 |
| 77,912,140 | 84,608,904 |
| 154,965,284 | 155,067,524 |

3.9.2 Classified by remaining period of contract
(Unit: Thousand Baht)

|  | Consolidated financial statements as at |  |
| :---: | :---: | :---: |
|  | 30 September 2017 | 31 December 2016 |
| Not over 1 year ${ }^{(1)}$ | 154,718,051 | 154,747,368 |
| Over 1 year | 247,233 | 320,156 |
| Total deposits | 154,965,284 | 155,067,524 |

${ }^{(1)}$ Including fully-mature deposit contracts
3.9.3 As at 30 September 2017 and 31 December 2016, all outstanding deposits are deposits from domestic depositors and in Baht.

### 3.10 Debt issued and borrowings

(Unit: Thousand Baht)
Consolidated financial statements Separate financial statements

| as at |  |  | as at |  |
| :---: | :---: | :---: | :---: | :---: |
| 30 September | 31 December |  | 30 September | 31 December |
| 2017 | 2016 |  | 2017 | 2016 |

Domestic borrowings

| Subordinated unsecured debentures | 7,323,000 | 7,323,000 | - | - |
| :---: | :---: | :---: | :---: | :---: |
| Unsubordinated unsecured debentures | 51,921,200 | 57,039,000 | - | - |
| Bills of exchange | 8,311,122 | 5,966,122 | 8,275,000 | 5,930,000 |
| Promissory notes | 797 | 797 | - | - |
| Total | 67,556,119 | 70,328,919 | 8,275,000 | 5,930,000 |

### 3.10.1 Subordinated unsecured debentures

As at 30 September 2017 and 31 December 2016, a subsidiary company operating banking business has long-term subordinated unsecured debentures as follows:

| Issued year | Units as at |  | Face value per unit | Balance as at |  | Maturity in the year | Interest rate |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} 30 \text { September } \\ 2017 \end{gathered}$ | $\begin{gathered} 31 \text { December } \\ 2016 \end{gathered}$ | (Baht) | 30 September 2017 | $\begin{gathered} 31 \text { December } \\ 2016 \end{gathered}$ |  |  |
|  | (Million units) | (Million units) |  | (Million Baht) | (Million Baht) |  |  |
| 2012 | - | 1.00 | 1,000 | - | 1,000 | 2022 | 4.85 percent per annum ${ }^{(1)}$ |
| 2012 | 1.24 | 1.24 | 1,000 | 1,243 | 1,243 | 2022 | 4.60 percent per annum |
| 2014 | 1.60 | 1.60 | 1,000 | 1,600 | 1,600 | 2024 | 6.00 percent per annum |
| 2014 | 0.80 | 0.80 | 1,000 | 800 | 800 | 2024 | 6.00 percent per annum |
| 2015 | 1.00 | 1.00 | 1,000 | 1,000 | 1,000 | 2025 | 4.50 percent per annum |
| 2015 | 1.00 | 1.00 | 1,000 | 1,000 | 1,000 | 2025 | 4.25 percent per annum |
| 2016 | 0.68 | 0.68 | 1,000 | 680 | 680 | 2026 | 3.875 percent per annum |
| 2017 | 1.00 | - | 1,000 | 1,000 | - | 2027 | 4.00 percent per annum |
| Total |  |  |  | 7,323 | 7,323 |  |  |

${ }^{(1)}$ Subordinated unsecured debenture was early redeemed on 9 March 2017.

### 3.10.2 Unsubordinated unsecured debentures

As at 30 September 2017 and 31 December 2016, a subsidiary company operating banking business had short-term and long-term unsubordinated unsecured debentures as follows:

| Issued year | Type of debentures | Units as at |  | Face value per unit | Balance as at |  | Maturity in the year | Interest rate |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | $\begin{gathered} 30 \text { September } \\ 2017 \end{gathered}$ | $\begin{gathered} 31 \text { December } \\ 2016 \end{gathered}$ | (Baht) | $\begin{gathered} 30 \text { September } \\ 2017 \end{gathered}$ | $\begin{gathered} 31 \text { December } \\ 2016 \end{gathered}$ |  |  |
|  |  | (Million units) | (Million units) |  | (Million Baht) | (Million Baht) |  |  |
| 2015 | Long-term debenture | - | 15.68 | 1,000 | - | 15,680 | 2017 | 1.875-2.00 percent per annum |
| 2016 | Short-term debenture | - | 16.859 | 1,000 | - | 16,859 | 2017 | 1.50-1.71 percent per annum |
| 2016 | Long-term debenture | 5.50 | 5.50 | 1,000 | 5,500 | 5,500 | 2018 | 1.95-2.00 percent per annum |
| 2016 | Long-term debenture | 10.00 | 10.00 | 1,000 | 10,000 | 10,000 | 2019 | 1.85-1.95 percent per annum |
| 2016 | Short-term debenture | 9.00 | 9.00 | 1,000 | 9,000 | 9,000 | 2017 | 1.75-1.80 percent per annum |
| 2017 | Short-term debenture | 7.64 | - | 1,000 | 7,639 | - | 2017 | 1.45-1.67 percent per annum |
| 2017 | Short-term debenture | 7.50 | - | 1,000 | 7,500 | - | 2018 | 1.75-1.80 percent per annum |
| 2017 | Short-term debenture | 2.28 | - | 1,000 | 2,282 | - | 2018 | 1.47-1.55 percent per annum |
| 2017 | Long-term debenture | 5.00 | - | 1,000 | 5,000 | - | 2018 | 1.85 percent per annum |
| 2017 | Long-term debenture | 5.00 | - | 1,000 | 5,000 | - | 2019 | 1.85 percent per annum |
| Total |  |  |  |  | 51,921 | 57,039 |  |  |

### 3.10.3 Bills of exchange

Bills of exchange comprise bills that mature at call and those that will gradually mature in 2017 and they bear interest at fixed rates of between 1.45 and 2.50 percent per annum.

### 3.11 Other Iiabilities

|  | Consolidated financial statements as at |  | Separate financial statements as at |  |
| :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} 30 \text { September } \\ 2017 \end{gathered}$ | 31 December 2016 | $\begin{gathered} 30 \text { September } \\ 2017 \end{gathered}$ | $\begin{gathered} 31 \text { December } \\ 2016 \end{gathered}$ |
| Payable to clearing house | 88,325 | - | - |  |
| Withholding income tax and other tax payable | 205,200 | 477,710 | 12,276 | 63,324 |
| Accrued insurance premium | 624,564 | 714,434 |  |  |
| Deferred income | 1,002,909 | 1,066,171 | - | - |
| Accrued expenses | 3,884,159 | 2,737,615 | 1,514,693 | 1,126,897 |
| Suspense creditors | 266,716 | 390,459 | - | - |
| Other liabilities | 323,376 | 344,693 | 91 | 83 |
| Total other liabilities | 6,395,249 | 5,731,082 | 1,527,060 | 1,190,304 |

The above accrued expenses included accrued bonus expenses which are remunerations paid to employees and management based on annual performance. These accrued bonus expenses included costs of annual bonus that are determined with reference to the Company's share price, paid to employees whose performance impacts the Company's operating results, as an incentive to work effectively and to build loyalty to the Company. This vested bonus is set aside for payment five years later. It is paid in cash and determined based on the average daily price of the Company's shares over the period of five years from grant date to settlement date. As of 30 September 2017 and 31 December 2016, the Company and its subsidiaries have issued bonus under this scheme amounting to Baht 946 million and Baht 758 million, respectively (the Company only: Baht 544 million and Baht 390 million, respectively).

### 3.12 Capital funds

3.12.1 The primary objectives of the Group's capital management are to maintain its ability to continue as a going concern and to maintain capital adequacy ratio, cash liquidity and others in accordance with the regulations of the Bank of Thailand or relevant regulatory agencies.
3.12.2 TISCO Bank maintains capital adequacy ratio in compliance with Basel III principles by implementing capital to risk assets requirement based on Internal Ratings-Based Approach (IRB) for hire purchase receivables, loan against auto license receivables, corporate lending, floor-plan loan, equity exposure and other assets.

Regarding Capital fund as at 30 September 2017 and 31 December 2016, Financial Business Group has allocated the additional reserve from classification as part of regulatory capital fund. The reserve has been classified to Tier 1 capital and Tier 2 capital based on method under the BOT's regulation.

Capital funds of the Financial Business Group (under Basel III principles) are as follows:
(Unit: Thousand Baht)

|  | As at |  |
| :---: | :---: | :---: |
|  | 30 September 2017 | 31 December 2016 |
| Common Equity Tier I capital |  |  |
| Issued and fully paid-up share capital | 8,006,456 | 8,006,447 |
| Premium on share capital | 1,018,408 | 1,018,408 |
| Statutory reserve | 801,000 | 709,500 |
| Net profits after appropriation | 17,711,512 | 15,729,622 |
| Other components of equity | 1,590,189 | 1,439,760 |
| Less: Deductions from Common Equity Tier I items | $(1,090,326)$ | $(955,206)$ |
| Total Common Equity Tier I capital | 28,037,239 | 25,948,531 |
| Financial Instrument Tier I capital |  |  |
| Issued and paid-up share capital - non cumulative preferred shares | 99 | 108 |
| Total Tier I capital | 28,037,338 | 25,948,639 |
| Tier II capital |  |  |
| Long-term subordinated debentures | 7,323,000 | 7,323,000 |
| Surplus of provision | 845,249 | 804,086 |
| Reserve for loans classified as pass | 573,551 | 512,063 |
| Total Tier II capital | 8,741,800 | 8,639,149 |
| Total capital funds | 36,779,138 | 34,587,788 |



Capital funds of TISCO Bank (under Basel III principles) are as follows:

|  |  | (Unit: Thousand Baht) |
| :---: | :---: | :---: |
|  | 30 September 2017 | 31 December 2016 |
| Common Equity Tier I capital |  |  |
| Issued and fully paid-up share capital | 9,215,676 | 9,215,676 |
| Premium on share capital | 2,543,024 | 2,543,024 |
| Statutory reserve | 984,000 | 984,000 |
| Net profits after appropriation | 15,036,972 | 13,501,650 |
| Other components of equity | 220,040 | 218,920 |
| Less: Deductions from Common Equity Tier I items | $(602,762)$ | $(481,432)$ |
| Total Common Equity Tier I capital | 27,396,950 | 25,981,838 |
| Financial Instrument Tier I capital |  |  |
| Issued and paid-up share capital - non cumulative preferred shares | 1 | 1 |
| Total Tier I capital | 27,396,951 | 25,981,839 |
| Tier II Capital |  |  |
| Long-term subordinated debentures | 7,323,000 | 7,323,000 |
| Surplus of provision | 830,130 | 789,422 |
| Reserve for loans classified as pass | 444,313 | 447,354 |
| Total Tier II capital | 8,597,443 | 8,559,776 |
| Total capital funds | 35,994,394 | 34,541,615 |

(Unit: Percent)

|  | As at |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 30 September 2017 |  | 31 December 2016 |  |
|  | TISCO |  | TISCO |  |
| Capital fund ratios | Bank | Requirement | Bank | Requirement |
| Common Equity Tier I capital to risk assets | 15.55 | 5.75 | 14.73 | 5.125 |
| Tier I capital to risk assets | 15.55 | 7.25 | 14.73 | 6.625 |
| Total capital to risk assets | 20.44 | 9.75 | 19.59 | 9.125 |

3.12.3 To comply with the Notification of the Bank of Thailand No. Sor Nor Sor. 5/2556 regarding "Public Disclosure of Capital Maintenance for Financial Business Group" the Company has disclosed capital maintenance information of financial business group as at 30 June 2017 on its website on 31 October 2017.

### 3.13 Interest income

Interest income in the statements of comprehensive income for the three-month and nine-month periods ended 30 September 2017 and 2016 consisted of the following:
(Unit: Thousand Baht)

|  | Consolidated financial statements |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | For the three-month periods ended 30 September |  | For the nine-month periods ended 30 September |  |
|  | 2017 | 2016 | 2017 | 2016 |
| Interbank and money market items | 181,992 | 108,128 | 440,475 | 382,094 |
| Investments in debt securities | 46,009 | 50,260 | 149,014 | 139,730 |
| Loans to customers | 1,525,918 | 1,407,654 | 4,446,386 | 4,107,791 |
| Hire purchase and finance lease | 2,226,665 | 2,409,397 | 6,797,831 | 7,403,437 |
| Total interest income | 3,980,584 | 3,975,439 | 11,833,706 | 12,033,052 |

(Unit: Thousand Baht)
Separate financial statements

|  | For the three-month periods ended 30 September |  | For the nine-month periods ended 30 September |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2017 | 2016 | 2017 | 2016 |
| Interbank and money market items | 3,373 | 913 | 6,770 | 4,399 |
| Loans to customers | 8,820 | 10,370 | 26,502 | 35,123 |
| Total interest income | 12,193 | 11,283 | 33,272 | 39,522 |

### 3.14 Interest expenses

Interest expenses in the statements of comprehensive income for the three-month and nine-month periods ended 30 September 2017 and 2016 consisted of the following:
(Unit: Thousand Baht)

|  | Consolidated financial statements |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | For the three-month periods ended 30 September |  | For the nine-month periods ended 30 September |  |
|  | 2017 | 2016 | 2017 | 2016 |
| Deposits | 579,938 | 587,570 | 1,699,560 | 1,884,084 |
| Interbank and money market items | 5,869 | 30,464 | 22,545 | 116,160 |
| Contribution fee to the Deposit Protection |  |  |  |  |
| Agency and the Bank of Thailand | 252,746 | 243,229 | 742,859 | 763,251 |
| Issued debt instruments |  |  |  |  |
| - Subordinated debentures | 89,487 | 88,741 | 268,636 | 256,868 |
| - Unsubordinated debentures | 252,491 | 242,134 | 728,635 | 794,614 |
| Borrowings | 27,856 | 25,629 | 74,709 | 77,590 |
| Total interest expenses | 1,208,387 | 1,217,767 | 3,536,944 | 3,892,567 |

(Unit: Thousand Baht)
Separate financial statements

| For the periods ende | month <br> September | For the nine-month periods ended 30 September |  |
| :---: | :---: | :---: | :---: |
| 2017 | 2016 | 2017 | 2016 |
| 27,627 | 25,398 | 65,393 | 76,906 |
| 27,627 | 25,398 | 65,393 | 76,906 |

### 3.15 Net fee and service income

Net fee and service income in the statements of comprehensive income for the three-month and nine-month periods ended 30 September 2017 and 2016 consisted of the following:
(Unit: Thousand Baht)

|  | Consolidated financial statements |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | For the three-month periods ended 30 September |  | For the nine-month periods ended 30 September |  |
|  | 2017 | 2016 | 2017 | 2016 |
| Fee and service income |  |  |  |  |
| - Acceptance, aval and guarantees | 1,764 | 1,442 | 6,416 | 6,628 |
| - Insurance service | 657,793 | 580,091 | 1,867,035 | 1,770,236 |
| - Brokerage fees | 202,535 | 245,845 | 596,052 | 626,390 |
| - Fund management | 327,554 | 292,034 | 836,632 | 724,466 |
| - Financial advisory | 12,541 | 15,786 | 21,773 | 34,073 |
| - Underwriting fee | 35,124 | 48,954 | 163,970 | 70,406 |
| - Others | 298,594 | 278,766 | 905,935 | 806,974 |
| Total fee and service income | 1,535,905 | 1,462,918 | 4,397,813 | 4,039,173 |
| Fee and service expenses |  |  |  |  |
| - Information service expenses | $(6,337)$ | $(6,528)$ | $(19,091)$ | $(19,730)$ |
| - Others | $(48,723)$ | $(49,753)$ | $(150,358)$ | $(147,204)$ |
| Total fee and service expenses | $(55,060)$ | $(56,281)$ | $(169,449)$ | $(166,934)$ |
| Net fee and service income | 1,480,845 | 1,406,637 | 4,228,364 | 3,872,239 |

(Unit: Thousand Baht)
Separate financial statements

| For the periods ende | onth <br> eptember | For the nine-month periods ended 30 September |  |
| :---: | :---: | :---: | :---: |
| 2017 | 2016 | 2017 | 2016 |
| - | - | - | - |
| $(3,434)$ | $(3,569)$ | $(9,926)$ | $(11,171)$ |
| $(3,434)$ | $(3,569)$ | $(9,926)$ | $(11,171)$ |

### 3.16 Net losses on trading and foreign exchange transactions

Net losses on trading and foreign exchange transactions in the statements of comprehensive income for the three-month and nine-month periods ended 30 September 2017 and 2016 consisted of the following:
(Unit: Thousand Baht)
Consolidated financial statements

| For the three-month <br> periods ended 30 September |  | For the nine-month <br> periods ended 30 September |  |
| :---: | :---: | :---: | :---: |
| 2017 | 2016 |  | 2017 |

Gains (losses) on trading and foreign exchange transactions

- Foreign currencies and derivatives
on foreign exchange
- Derivatives on interest rates
- Debt securities
Net losses on trading and foreign
exchange transactions

| $(15,754)$ | $(12,455)$ | $(66,679)$ |  | $(36,586)$ |
| :---: | :---: | :---: | :---: | :---: |
| $(6,742)$ | 2,193 | $(12,926)$ |  | $(12,882)$ |
| 4,671 | 1,127 | 9,626 |  | 4,433 |
|  |  |  |  |  |

(Unit: Thousand Baht)

|  | Separate financial statements |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | For the three-month periods ended 30 September |  | For the nine-month periods ended 30 September |  |
|  | 2017 | 2016 | 2017 | 2016 |
| Losses on trading and foreign exchange transactions |  |  |  |  |
| - Foreign currencies | $(16,282)$ | $(12,452)$ | $(66,667)$ | $(36,592)$ |
| Net losses on trading and foreign exchange transactions | $(16,282)$ | $(12,452)$ | $(66,667)$ | $(36,592)$ |

### 3.17 Net gains on investments

Net gains on investments in the statements of comprehensive income for the three-month and nine-month periods ended 30 September 2017 and 2016 consisted of the following:
(Unit: Thousand Baht)
Consolidated financial statements

|  | Consolidated financial statements |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | For the three-month periods ended 30 September |  | For the nine-month periods ended 30 September |  |
|  | 2017 | 2016 | 2017 | 2016 |
| Gains (losses) on disposal |  |  |  |  |
| - Available-for-sale investments | 75 | (240) | 22,533 | 6,794 |
| - General investments | 2,183 | 2,518 | 9,351 | 7,898 |
| Total | 2,258 | 2,278 | 31,884 | 14,692 |

Reversal allowance (losses) on impairment

- General investments

Total
Net gains on investments

| 3,335 | 124 | 3,811 | $(5,088)$ |
| :---: | :---: | :---: | :---: |
| 3,335 | 124 | 3,811 | $(5,088)$ |
| 5,593 | 2,402 | 35,695 | 9,604 |

### 3.18 Bad debt, doubtful accounts and impairment losses

Bad debt, doubtful accounts and impairment losses in the statements of comprehensive income for the three-month and nine-month periods ended 30 September 2017 and 2016 consisted of the following:
(Unit: Thousand Baht)

|  | Consolidated financial statements |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | For the three-month periods ended 30 September |  | For the nine-month periods ended 30 September |  |
|  | 2017 | 2016 | 2017 | 2016 |
| Interbank and money market items | $(3,000)$ | - | - | - |
| Held-to-maturity debt securities | (2) | (43) | 229 | (621) |
| Loans to customers | 614,500 | 1,091,617 | 1,905,908 | 2,999,214 |
| Total | 611,498 | 1,091,574 | 1,906,137 | 2,998,593 |

### 3.19 Other operating income

Other operating income in the statements of comprehensive income for the three-month and nine-month periods ended 30 September 2017 and 2016 consisted of the following:
(Unit: Thousand Baht)

|  | Consolidated financial statements |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | For the three-month periods ended 30 September |  | For the nine-month periods ended 30 September |  |
|  | 2017 | 2016 | 2017 | 2016 |
| Gains on disposal of properties foreclosed | 20,437 | 18,998 | 64,184 | 56,539 |
| Others | 6,768 | 9,731 | 36,522 | 30,313 |
| Total | 27,205 | 28,729 | 100,706 | 86,852 |
|  |  |  |  | sand Bah |

Separate financial statements

|  | For the three-month periods ended 30 September |  | For the nine-month periods ended 30 September |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2017 | 2016 | 2017 | 2016 |
| Rental income | 15,670 | 16,022 | 47,700 | 48,297 |
| Others | 411 | 1,721 | 8,715 | 3,064 |
| Total | 16,081 | 17,743 | 56,415 | 51,361 |

### 3.20 Other operating expenses

Other operating expenses in the statements of comprehensive income for the three-month and nine-month periods ended 30 September 2017 and 2016 consisted of the following:
(Unit: Thousand Baht)

|  | Consolidated financial statements |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | For the three-month periods ended 30 September |  | For the nine-month periods ended 30 September |  |
|  | 2017 | 2016 | 2017 | 2016 |
| Mailing expenses | 15,317 | 15,454 | 48,092 | 47,605 |
| Software amortisation expenses | 36,786 | 19,189 | 108,561 | 42,363 |
| Legal expenses | 77,287 | 97,111 | 222,835 | 272,930 |
| Transportation expenses | 25,897 | 23,606 | 71,565 | 68,842 |
| Repossession and selling expenses of repossessed assets | 27,822 | 29,758 | 80,451 | 82,826 |
| Advertising expenses | 28,796 | 23,828 | 76,058 | 67,170 |
| Others | 56,391 | 75,730 | 145,151 | 180,117 |
| Total | 262,296 | 284,676 | 752,713 | 761,853 |

Separate financial statements

|  | For the three-month periods ended 30 September |  | For the nine-month periods ended 30 September |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2017 | 2016 | 2017 | 2016 |
| Mailing expenses | 81 | 71 | 198 | 215 |
| Software amortisation expenses | 15,696 | 7,209 | 46,113 | 21,349 |
| Transportation expenses | 2,319 | 2,292 | 6,545 | 6,235 |
| Advertising expenses | 146 | - | 896 | 723 |
| Others | 5,206 | 3,528 | 29,535 | 23,329 |
| Total | 23,448 | 13,100 | 83,287 | 51,851 |

### 3.21 Income tax expenses

Income tax expenses of the Company and its subsidiaries for the three-month and nine-month periods ended 30 September 2017 and 2016 are as follows:
(Unit: Thousand Baht)

|  | Consolidated financial statements |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | For the three-month periods ended 30 September |  | For the nine-month periods ended 30 September |  |
|  | 2017 | 2016 | 2017 | 2016 |
| Current income tax: |  |  |  |  |
| Income tax expenses for the period | 430,827 | 373,171 | 1,171,038 | 1,113,721 |
| Adjustment in respect of current income tax of previous year | - | - | - | (31) |
| Deferred tax: |  |  |  |  |
| Deferred tax on temporary differences and reversion of temporary differences | $(58,875)$ | $(56,268)$ | $(78,400)$ | $(198,865)$ |
| Income tax expenses reported in the statement of comprehensive income | 371,952 | 316,903 | 1,092,638 | 914,825 |

## Current income tax:

Income tax expenses for the period
Adjustment in respect of current income tax of
previous year
14,791
18,145
35,410
51,368

Deferred tax:
Deferred tax on temporary differences and reversion of temporary differences

Income tax expenses reported in the statement of comprehensive income

| 1,213 | 1,927 | 6,265 | 5,998 |
| :---: | :---: | :---: | :---: |
| 16,004 | 20,072 | 41,675 | 57,325 |

### 3.22 Components of other comprehensive income

(Unit: Thousand Baht)
Consolidated financial statements

| Consolidated financial statements |  |  |  |
| :---: | :---: | :---: | :---: |
| For the three-month periods <br> ended 30 | September |  | For the nine-month periods <br> ended 30 September |
| 2017 | 2016 | 2017 | 2016 |

## Other comprehensive income

Available-for-sale investments:
Gains during the period
Add (less): Reclassification adjustments for (gains) losses included in profit or loss

| 58,524 |  |
| ---: | ---: | ---: |
| $(75)$ | 41,546 |
| 240 |  |
| 50,449 | 41,786 |


| 215,337 <br> $(22,533)$ | 99,529 <br> $(6,794)$ |
| :---: | :---: |
| 192,804 <br> $(131,192)$ | 92,735 <br> $(99,391)$ |

Share of other comprehensive income of joint venture:

Cash flow hedges of joint venture
Other comprehensive income

| 514 | 1,206 | 967 | 24,051 |
| :---: | :---: | :---: | :---: |
| 58,963 | 42,992 | 62,579 | 17,395 |
| $(11,690)$ | $(8,357)$ | $(13,521)$ | 1,261 |
| 47,273 | 34,635 | 49,058 | 18,656 |


| For the three-month periods <br> ended 30 September |  | For the nine-month periods <br> ended 30 September |  |
| :---: | :---: | :---: | :---: |
| 2017 |  | 2016 |  |

## Other comprehensive income

Available-for-sale investments:

| Gains during the period | 47,842 | 56,306 | 126,031 | 69,971 |
| :---: | :---: | :---: | :---: | :---: |
| Actuarial losses | - | - | $(47,087)$ | $(17,732)$ |
| Other comprehensive income | 47,842 | 56,306 | 78,944 | 52,239 |
| Income tax effects relating to components of other comprehensive income | $(9,568)$ | $(11,261)$ | $(15,788)$ | $(10,448)$ |
| Net other comprehensive income for the period | 38,274 | 45,045 | 63,156 | 41,791 |

### 3.23 Income tax effects relating to components of other comprehensive income



Separate financial statements

|  | For the three-month periods ended 30 September |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2017 |  |  | 2016 |  |  |
|  | Before tax amount | Tax <br> (expense) <br> benefit | Net of tax amount | Before tax amount | Tax <br> (expense) <br> benefit | Net of tax amount |
| Gains on valuation in available-for-sale investments | 47,842 | $(9,568)$ | 38,274 | 56,306 | $(11,261)$ | 45,045 |
|  | 47,842 | $(9,568)$ | 38,274 | 56,306 | $(11,261)$ | 45,045 |

(Unit: Thousand Baht)
Separate financial statements

| For the nine-month periods ended 30 September |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 2017 |  |  | 2016 |  |  |
|  | Tax |  |  | Tax |  |
| Before tax amount | (expense) benefit | Net of tax amount | Before tax amount | (expense) benefit | Net of tax amount |
| 126,031 | $(25,206)$ | 100,825 | 69,971 | $(13,994)$ | 55,977 |
| $(47,087)$ | 9,418 | $(37,669)$ | $(17,732)$ | 3,546 | $(14,186)$ |
| 78,944 | $(15,788)$ | 63,156 | 52,239 | $(10,448)$ | 41,791 |

### 3.24 Earnings per share

Basic earnings per share is calculated by dividing profit for the period attributable to equity holders of the Company (excluding other comprehensive income) by the weighted average number of ordinary shares and preference shares in issue during the period. The rights and benefits of the preference shareholders have been equal to those of the ordinary shareholders.

|  | Consolidated financial statements |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | For the three-month periods ended 30 September |  | For the nine-month periods ended 30 September |  |
|  | 2017 | 2016 | 2017 | 2016 |
| Profit attributable to equity holders of the Company (Thousand Baht) | 1,572,366 | 1,249,960 | 4,568,265 | 3,712,629 |
| Weighted average number of shares |  |  |  |  |
| (Thousand shares) | 800,655 | 800,655 | 800,655 | 800,655 |
| Basic earnings per share (Baht/share) | 1.96 | 1.56 | 5.71 | 4.64 |


|  | Separate financial statements |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | For the three-month periods ended 30 September |  | For the nine-month periods ended 30 September |  |
|  | 2017 | 2016 | 2017 | 2016 |
| Profit attributable to equity holders of the Company (Thousand Baht) | 62,956 | 81,082 | 209,338 | 231,856 |
| Weighted average number of shares (Thousand shares) | 800,655 | 800,655 | 800,655 | 800,655 |
| Basic earnings per share (Baht/share) | 0.08 | 0.10 | 0.26 | 0.29 |

### 3.25 Related party transactions

The relationships between the Company and its related parties.

| Name of related parties | Relationship |
| :---: | :---: |
| TISCO Bank Public Company Limited | Subsidiary company |
| Deutsche TISCO Investment Advisory Co., Ltd. | Subsidiary company |
| TISCO Securities Co., Ltd. | Subsidiary company |
| TISCO Asset Management Co., Ltd. | Subsidiary company |
| Hi-Way Co., Ltd. | Subsidiary company |
| TISCO Insurance Solution Co., Ltd. <br> (Previously known as "TISCO Leasing Co., Ltd.") | Subsidiary company |
| TISCO Information Technology Co., Ltd. | Subsidiary company |
| TISCO Learning Center Co., Ltd. | Subsidiary company |
| All-Ways Co., Ltd. | Subsidiary company |
| TISCO Tokyo Leasing Co., Ltd. | Joint venture company |

As at 30 September 2017 and 31 December 2016, the balances of the accounts between the Company and its related companies are as follows:
(Unit: Thousand Baht)
As at
30 September 2017
31 December 2016

## Outstanding balance

(Eliminated from the consolidated financial statements)

## Subsidiary companies

Interbank and money market items (Assets):
TISCO Bank Public Company Limited
801,090
533,562
Dividend receivables:

| TISCO Bank Public Company Limited | - | $2,027,194$ |
| :--- | ---: | ---: |
| TISCO Asset Management Co., Ltd. | - | 459,997 |
| TISCO Securities Co., Ltd. | - | 110,000 |
| Hi-Way Co., Ltd. | - | 100,000 |
| TISCO Information Technology Co., Ltd. | - | 24,999 |
| TISCO Insurance Solution Co., Ltd. | - | 19,999 |
| $\quad$ (Previously known as "TISCO Leasing Co., Ltd.") | - | 19,999 |

Other assets:

| TISCO Bank Public Company Limited | 145,778 | 106,460 |
| :--- | ---: | ---: |
| TISCO Learning Center Co., Ltd. | 2,297 | 238 |

Other liabilities:
TISCO Learning Center Co., Ltd. 1,701 1,539

## Loans to related companies

As at 30 September 2017 and 1 January 2017, the balances of loans between the Company and its related companies and their movements are as follows:

| As at | (Unit: Thousand Baht) |  |  |
| :---: | :---: | :---: | :---: |
|  |  |  | As at |
| 1 January |  |  | 30 September |
| 2017 | Increase | Decrease | 2017 |
| - | 2,200,000 | - | 2,200,000 |
| 1,470,000 | 140,000 | - | 1,610,000 |
| 333,100 |  | $(333,100)$ |  |


| For the thr ended 30 | th perio tembe | For the nine-month periods ended 30 September |  | Terms and pricing policy |
| :---: | :---: | :---: | :---: | :---: |
| 2017 | 2016 | 2017 | 2016 |  |

## Transactions occurred during the periods

(Eliminated from the consolidated financial statements)
Subsidiary companies


## Loans to management-level employees (departmental manager upward)

(Unit:Thousand Baht)

|  | Consolidated fin | statements as at |
| :---: | :---: | :---: |
|  | 30 September 2017 | 31 December 2016 |
| Loans ${ }^{(1)}$ | 16,743 | 18,744 |

${ }^{(1)}$ Including employee welfare loans and normal loans
Liabilities payable to directors and key management personnel
(Unit: Thousand Baht)

|  | Consolidated financial statements as at |  |
| :--- | :---: | :---: | :---: |
|  | 30 September 2017 | 31 December 2016 |
| Deposits | 261,039 | 178,804 |

## Directors and management's benefits

During the three-month and nine-month periods ended 30 September 2017 and 2016, the Company and its subsidiaries had short-term benefit paid to their directors and management during the periods and other employee benefit expenses payable to their directors and management as follows:
(Unit: Million Baht)
Consolidated financial statements

|  | For the three-month periods ended 30 September |  | For the nine-month periods ended 30 September |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2017 | 2016 | 2017 | 2016 |
| Short-term benefits | 157 | 164 | 305 | 320 |
| Post-employment benefits | 13 | 13 | 37 | 38 |
| Total | 170 | 177 | 342 | 358 |

Separate financial statements

|  | For the three-month periods ended 30 September |  | For the nine-month periods ended 30 September |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2017 | 2016 | 2017 | 2016 |
| Short-term benefits | 100 | 96 | 183 | 174 |
| Post-employment benefits | 7 | 6 | 21 | 19 |
| Total | 107 | 102 | 204 | 193 |

### 3.26 Segment information

The Company and its subsidiaries are organised into business units based on its products and services. During the current period, the Company and its subsidiaries have not changed the organisation of their reportable segments.

The following tables present revenue and profit information regarding the Company and its subsidiaries' operating segments for the three-month and nine-month periods ended 30 September 2017 and 2016, respectively.


|  |  |  |  |  |  |  | it: Million Baht) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Commercial <br> banking business | Securities business | Asset management business | Support business | Total segments | Adjustments and eliminations | Consolidated financial statement |
| For the nine-month period ended 30 September 2017 |  |  |  |  |  |  |  |
| Revenue |  |  |  |  |  |  |  |
| External customers | 11,785 | 802 | 1,017 | (33) | 13,571 | - | 13,571 |
| Inter-segment | 136 | 192 | 1 | 1,976 | 2,305 | $(2,305)$ | - |
| Total revenue | 11,921 | 994 | 1,018 | 1,943 | 15,876 | $(2,305)$ | 13,571 |
| Operating results: |  |  |  |  |  |  |  |
| Net interest income | 8,308 | 14 | 5 | (30) | 8,297 | - | 8,297 |
| Net fee and service income | 2,642 | 953 | 1,008 | 419 | 5,022 | (794) | 4,228 |
| Other operating income | 971 | 27 | 5 | 1,554 | 2,557 | $(1,511)$ | 1,046 |
| Total operating income | 11,921 | 994 | 1,018 | 1,943 | 15,876 | $(2,305)$ | 13,571 |
| Premises and equipment expenses and amortisation | (813) | (61) | (21) | (421) | $(1,316)$ | 413 | (903) |
| Other operating expenses | $(4,788)$ | (696) | (373) | $(1,213)$ | $(7,070)$ | 1,984 | $(5,086)$ |
| Bad debt, doubtful accounts and impairment losses | $(1,906)$ | - | - | - | $(1,906)$ | - | $(1,906)$ |
| Total operating expenses | $(7,507)$ | (757) | (394) | $(1,634)$ | $(10,292)$ | 2,397 | $(7,895)$ |
| Segment profit | 4,414 | 237 | 624 | 309 | 5,584 | 92 | 5,676 |
| Income tax expenses |  |  |  |  |  |  | $(1,093)$ |
| Non-controlling interests of the subsidiaries |  |  |  |  |  |  | (15) |
| Profit for the period - equity holders of the | Company |  |  |  |  |  | 4,568 |

## For the three-month period ended

## 30 September 2016

## Revenue

| External customers | 3,763 | 307 | 337 | (23) | 4,384 | - | 4,384 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Inter-segment | 34 | 73 | - | 537 | 644 | (644) | - |
| Total revenue | 3,797 | 380 | 337 | 514 | 5,028 | (644) | 4,384 |
| Operating results: |  |  |  |  |  |  |  |
| Net interest income | 2,767 | 3 | 1 | (13) | 2,758 | - | 2,758 |
| Net fee and service income | 827 | 372 | 334 | 107 | 1,640 | (234) | 1,406 |
| Other operating income | 203 | 5 | 2 | 420 | 630 | (410) | 220 |
| Total operating income | 3,797 | 380 | 337 | 514 | 5,028 | (644) | 4,384 |
| Premises and equipment expenses and amortisation | (227) | (19) | (7) | (117) | (370) | 115 | (255) |
| Other operating expenses | $(1,348)$ | (244) | (119) | (296) | $(2,007)$ | 546 | $(1,461)$ |
| Bad debt, doubtful accounts and impairment losses | $(1,092)$ | - | - | - | $(1,092)$ | - | $(1,092)$ |
| Total operating expenses | $(2,667)$ | (263) | (126) | (413) | $(3,469)$ | 661 | $(2,808)$ |
| Segment profit | 1,130 | 117 | 211 | 101 | 1,559 | 17 | 1,576 |
| Income tax expenses |  |  |  |  |  |  | (317) |
| Non-controlling interests of the subsidiaries |  |  |  |  |  |  | (9) |
| Profit for the period - equity holders of the | mpany |  |  |  |  |  | 1,250 |


|  | Commercial banking business | Securities business | Asset management business | Support <br> business | All segments | Adjustments and eliminations | it: Million Baht) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  | Consolidated financial statement |
| For the nine-month period ended 30 September 2016 |  |  |  |  |  |  |  |
| Revenue |  |  |  |  |  |  |  |
| External customers | 11,185 | 723 | 849 | (67) | 12,690 | - | 12,690 |
| Inter-segment | 84 | 186 | - | 1,725 | 1,995 | $(1,995)$ | - |
| Total revenue | 11,269 | 909 | 849 | 1,658 | 14,685 | $(1,995)$ | 12,690 |
| Operating results: |  |  |  |  |  |  |  |
| Net interest income | 8,163 | 9 | 4 | (35) | 8,141 | - | 8,141 |
| Net fee and service income | 2,471 | 888 | 840 | 333 | 4,532 | (660) | 3,872 |
| Other operating income | 635 | 12 | 5 | 1,360 | 2,012 | $(1,335)$ | 677 |
| Total operating income | 11,269 | 909 | 849 | 1,658 | 14,685 | $(1,995)$ | 12,690 |
| Premises and equipment expenses and amortisation | (657) | (62) | (20) | (344) | $(1,083)$ | 346 | (737) |
| Other operating expenses | $(3,983)$ | (682) | (351) | (997) | $(6,013)$ | 1,699 | $(4,314)$ |
| Bad debt, doubtful accounts and impairment losses | $(2,999)$ | - | - | - | $(2,999)$ | - | $(2,999)$ |
| Total operating expenses | $(7,639)$ | (744) | (371) | $(1,341)$ | $(10,095)$ | 2,045 | $(8,050)$ |
| Segment profit | 3,630 | 165 | 478 | 317 | 4,590 | 50 | 4,640 |
| Income tax expenses |  |  |  |  |  |  | (915) |
| Non-controlling interests of the subsidiaries |  |  |  |  |  |  | (12) |
| Profit for the period - equity holders of th | Company |  |  |  |  |  | 3,713 |

The Company and its subsidiaries operate in Thailand only. As a result, all the revenues and assets as reflected in these financial statements pertain exclusively to this geographical reportable segment. During the three-month and nine-month periods ended 30 September 2017 and 2016, the Company and its subsidiaries did not have income from any clients amounting to or over 10 percent of their income.

### 3.27 Commitments and contingent liabilities

3.27.1 Avals, guarantees and commitments
(Unit: Thousand Baht)

| Consolidated financial statements as at |  |  |
| ---: | ---: | ---: |
| 30 September 2017 |  | 31 December 2016 |
| 7 |  | 268,042 |
| 723,197 |  | 728,146 |
| 30,000 |  | 30,000 |
| $1,200,000$ |  | $1,200,000$ |
| 52,813 |  | - |
| $7,165,435$ |  | $6,559,395$ |
| $9,171,445$ |  | $8,785,583$ |

### 3.27.2 Litigation

As at 30 September 2017 and 31 December 2016, the subsidiaries have been sued for compensation totaling approximately Baht 334 million and Baht 312 million, respectively. Final judgements have not yet been reached in respect of these cases. The management of the Company and its subsidiaries believe that no material losses to the consolidated financial statements will be incurred as a result of the mentioned lawsuits.
3.27.3 Other commitments
a) The subsidiary companies have commitments in relation to computer service agreements, whereby it is to pay both fixed fees and service fees which vary according to the quantity and type of services, as stipulated in the agreements.
b) The subsidiary companies have entered into several lease agreements in respect of the lease of office buildings and branch offices. The terms of the agreements are generally 3-10 years.

As at 30 September 2017 and 31 December 2016, the subsidiary companies have future minimum lease payments required under these non-cancellable operating lease contracts as follows:
(Unit: Million Baht)
As at
30 September 201731 December 2016

Payable within:
Not over 1 year 154164
Over 1 to 5 years 171 150
Over 5 years
46

### 3.28 Fair value of financial instruments

The Company and its subsidiaries use the market approach to measure its assets and liabilities that are required to be measured at fair value by relevant financial reporting standards, except that the cost approach or income approach is used when there is no active market or when a quoted market price is not available.

## Fair value hierarchy

In applying the above-mentioned valuation techniques, the Company and its subsidiaries endeavor to maximise the use of observable inputs that are relevant to the assets or liabilities to be measured at fair value. TFRS 13 Fair Value Measurement establishes a fair value hierarchy categorising the inputs used in the valuation techniques into three levels to determine their fair value, as follows:

Level 1 - Use of quoted market prices in an observable active market for such assets or liabilities

Level2-Use of other observable inputs for such assets or liabilities, whether directly or indirectly

Level 3 - Use of unobservable inputs such as estimates of future cash flows

As of 30 September 2017 and 31 December 2016, the Company and its subsidiaries have the following assets and liabilities that were measured at fair value using different levels of inputs as follows:
(Unit: Million Baht)


| Consolidated financial statements as at 31 December 2016 |  |  |  |
| :--- | :--- | :--- | :--- |
| Book | Fair Value |  |  |
| Value | Level 1 | Level 2 | Level 3 |

## Financial assets measured at fair value

Available-for-sale investments

| Equity securities | 375 | 375 | - | - | 375 |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Debt securities | 5,538 | - | 5,538 | - | 5,538 |
| Unit trusts | 841 | 782 | 59 | - | 841 |

## Financial liabilities measured at fair value

Derivatives

| Interest rate swap agreements | 34 | - | 34 | - | 34 |
| :--- | :--- | :--- | :--- | :--- | :--- |


|  | Separate financial statements as at 30 September 2017 |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Book <br> Value | Fair Value |  |  |  |
|  |  | Level 1 | Level 2 | Level 3 | Total |
| Financial assets measured at fair value |  |  |  |  |  |
| Available-for-sale investments |  |  |  |  |  |
| Unit trusts | 841 | 841 | - | - | 841 |
|  | (Unit: Million Baht) |  |  |  |  |
|  | Separate financial statements as at 31 December 2016 |  |  |  |  |
|  | Book |  |  |  |  |
|  | Value | Level 1 | Level 2 | Level 3 | Total |
| Financial assets measured at fair value |  |  |  |  |  |
| Available-for-sale investments |  |  |  |  |  |
| Unit trusts | 782 | 782 | - | - | 782 |

## Valuation techniques and inputs to Level 2 and Level 3 valuations

a) The fair value of investments in debt instruments has been determined by using the yield curve as announced by the Thai Bond Market Association.
b) The fair value of investments in non-marketable unit trusts has been determined by using the net asset value per unit amounted by fund manager.
c) The fair value of derivatives has been determined by using a discounted future cash flow model and a valuation model technique. Most of the inputs used for the valuation are observable in the relevant market, such as spot rates of foreign currencies, yield curves of the respective currencies and interest rate yield curves.

During the current period, there were no transfers within the fair value hierarchy.

## 4. Dividend payment

|  | Approved by | Dividend per share |  | Amounts of dividend paid | Dividend payment period |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Preference share | Ordinary share | (Million Baht) |  |
|  |  | (Baht per share) | (Baht per share) |  |  |
| Annual dividends for 2015 | The 2016 Annual General <br> Meeting of the Shareholders on 21 April 2016 | 2.40 | 2.40 | 1,921 | May 2016 |
| Total dividend payment in y | 2016 |  |  | 1,921 |  |
| Annual dividends for 2016 | The 2017 Annual General <br> Meeting of the Shareholders on 20 April 2017 | 3.50 | 3.50 | 2,802 | May 2017 |
| Total dividend payment in y | 2017 |  |  | 2,802 |  |

## 5. Increase in registered share capital of subsidiary company

A resolution passed by the Extraordinary General Meeting of the Shareholders of All-Ways Co., Ltd. (a subsidiary company) No. 3/2560, on 12 September 2017, approved an increase of Baht 600 million in its registered share capital, from Baht 100 million to Baht 700 million, by issuing $6,000,000$ new ordinary shares. As a result, the number of ordinary shares will increase from $1,000,000$ shares to $7,000,000$ shares of Baht 100 each and they are to be $100 \%$ paid up. The meeting also approved the amendment of item No. 5 in the memorandum of association, to state that the subsidiary's issued and fully paid-up registered capital is Baht 700 million, consisting of $7,000,000$ ordinary shares of Baht 100 each. On 18 September 2017, the Company registered the increase in its share capital and the amendment of its memorandum of association with the Ministry of Commerce.

## 6. Event after the reporting period

On 1 October 2017, the Company's subsidiaries, TISCO Bank Public Company Limited and All-Ways Company Limited, completed the transfer of the retail banking business of Standard Chartered Bank (Thai) Public Company Limited. From 1 October 2017 the subsidiaries have been provided a services to the transferred customers, including mortgage loan, personal loan, small business loan, wealth management, bancassurance and deposit services.

## 7. Approval of interim financial statements

These interim financial statements were approved by the Company's Audit Committee on 9 November 2017.


[^0]:    ${ }^{(1)}$ These amounts included deferred revenue of hire purchase and finance lease contracts which are stated net of commissions and direct expenses incurred at the initiation of hire purchase.

